

Local Market Update – November 2015

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Greater North Charleston

Areas 31 & 32

Single-Family Detached	November			Year to Date		
	2014	2015	Percent Change	2014	2015	Percent Change
Key Metrics						
New Listings	107	94	- 12.1%	1,201	1,297	+ 8.0%
Closed Sales	69	65	- 5.8%	838	1,033	+ 23.3%
Median Sales Price*	\$147,000	\$169,000	+ 15.0%	\$148,323	\$163,762	+ 10.4%
Average Sales Price*	\$150,922	\$171,367	+ 13.5%	\$140,584	\$159,745	+ 13.6%
Percent of Original List Price Received*	94.0%	95.6%	+ 1.7%	93.9%	96.1%	+ 2.3%
Days on Market Until Sale	69	43	- 37.7%	80	51	- 36.3%
Inventory of Homes for Sale	361	275	- 23.8%	--	--	--

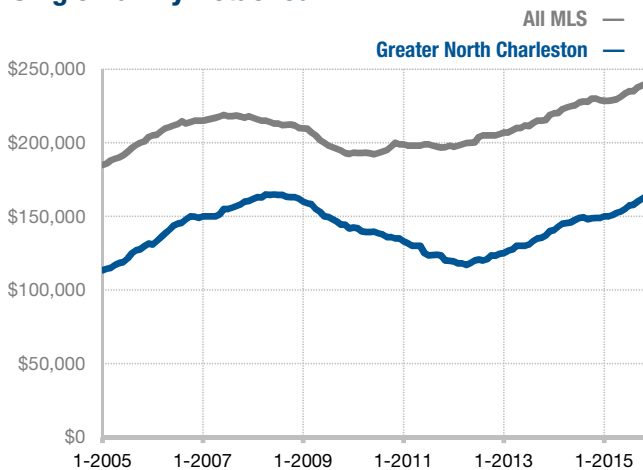
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	November			Year to Date		
	2014	2015	Percent Change	2014	2015	Percent Change
Key Metrics						
New Listings	19	22	+ 15.8%	234	226	- 3.4%
Closed Sales	11	14	+ 27.3%	173	177	+ 2.3%
Median Sales Price*	\$85,000	\$94,000	+ 10.6%	\$87,000	\$104,000	+ 19.5%
Average Sales Price*	\$88,549	\$105,199	+ 18.8%	\$95,667	\$110,140	+ 15.1%
Percent of Original List Price Received*	90.9%	94.3%	+ 3.7%	93.4%	94.3%	+ 1.0%
Days on Market Until Sale	131	41	- 68.7%	97	67	- 30.9%
Inventory of Homes for Sale	76	47	- 38.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached

