

Local Market Update – November 2015

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Johns Island

Area 23

Single-Family Detached	November			Year to Date		
	2014	2015	Percent Change	2014	2015	Percent Change
Key Metrics						
New Listings	64	32	- 50.0%	482	674	+ 39.8%
Closed Sales	15	23	+ 53.3%	267	420	+ 57.3%
Median Sales Price*	\$247,500	\$302,500	+ 22.2%	\$263,000	\$266,541	+ 1.3%
Average Sales Price*	\$327,292	\$306,337	- 6.4%	\$310,920	\$330,614	+ 6.3%
Percent of Original List Price Received*	92.4%	96.9%	+ 4.9%	96.4%	97.3%	+ 0.9%
Days on Market Until Sale	80	37	- 53.8%	80	55	- 31.3%
Inventory of Homes for Sale	174	179	+ 2.9%	--	--	--

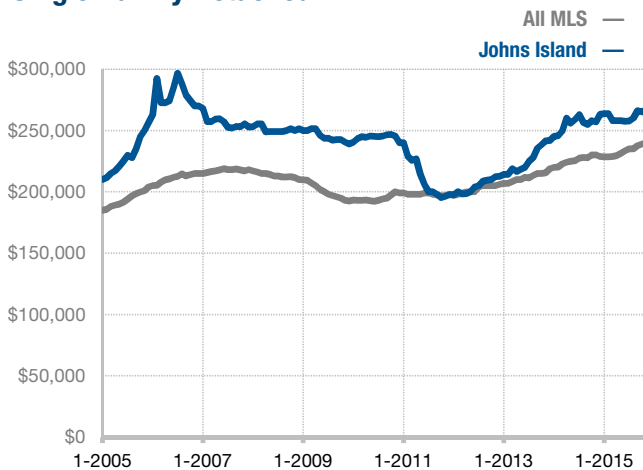
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	November			Year to Date		
	2014	2015	Percent Change	2014	2015	Percent Change
Key Metrics						
New Listings	4	8	+ 100.0%	66	78	+ 18.2%
Closed Sales	1	3	+ 200.0%	49	53	+ 8.2%
Median Sales Price*	\$230,000	\$219,500	- 4.6%	\$176,365	\$199,000	+ 12.8%
Average Sales Price*	\$230,000	\$236,677	+ 2.9%	\$180,865	\$189,868	+ 5.0%
Percent of Original List Price Received*	88.5%	97.5%	+ 10.2%	94.5%	96.8%	+ 2.4%
Days on Market Until Sale	241	42	- 82.6%	75	49	- 34.7%
Inventory of Homes for Sale	21	17	- 19.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached

