

# Local Market Update – October 2015

A Research Tool Provided by the Charleston Trident Association of REALTORS®



## Wando / Cainhoy Area

Area 78

Single-Family Detached	October			Year to Date		
	2014	2015	Percent Change	2014	2015	Percent Change
<b>Key Metrics</b>						
New Listings	17	12	- 29.4%	239	236	- 1.3%
Closed Sales	21	15	- 28.6%	158	201	+ 27.2%
Median Sales Price*	\$260,056	<b>\$315,000</b>	+ 21.1%	\$264,125	<b>\$296,743</b>	+ 12.3%
Average Sales Price*	\$292,636	<b>\$369,756</b>	+ 26.4%	\$305,227	<b>\$352,921</b>	+ 15.6%
Percent of Original List Price Received*	99.3%	<b>94.4%</b>	- 4.9%	98.1%	<b>98.5%</b>	+ 0.4%
Days on Market Until Sale	45	65	+ 44.4%	66	65	- 1.5%
Inventory of Homes for Sale	81	56	- 30.9%	--	--	--

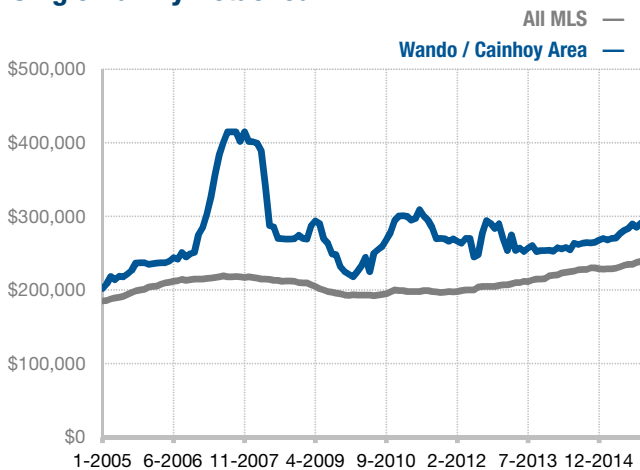
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	October			Year to Date		
	2014	2015	Percent Change	2014	2015	Percent Change
<b>Key Metrics</b>						
New Listings	7	3	- 57.1%	81	89	+ 9.9%
Closed Sales	0	13	--	44	83	+ 88.6%
Median Sales Price*	0	<b>\$196,000</b>	--	\$164,150	<b>\$185,015</b>	+ 12.7%
Average Sales Price*	0	<b>\$189,088</b>	--	\$160,182	<b>\$175,566</b>	+ 9.6%
Percent of Original List Price Received*	0	<b>100.0%</b>	--	98.3%	<b>97.9%</b>	- 0.4%
Days on Market Until Sale	0	23	--	42	33	- 21.4%
Inventory of Homes for Sale	16	5	- 68.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Historical Median Sales Price Rolling 12-Month Calculation

#### Single-Family Detached



#### Townhouse-Condo Attached

