

# Local Market Update – November 2015

A Research Tool Provided by the Charleston Trident Association of REALTORS®



## Kiawah

Area 25

Single-Family Detached	November			Year to Date		
	2014	2015	Percent Change	2014	2015	Percent Change
<b>Key Metrics</b>						
New Listings	4	2	- 50.0%	63	61	- 3.2%
Closed Sales	1	4	+ 300.0%	27	39	+ 44.4%
Median Sales Price*	\$1,065,000	\$450,000	- 57.7%	\$1,025,000	\$888,000	- 13.4%
Average Sales Price*	\$1,065,000	\$972,500	- 8.7%	\$1,442,033	\$1,167,692	- 19.0%
Percent of Original List Price Received*	89.1%	88.8%	- 0.3%	86.6%	90.5%	+ 4.5%
Days on Market Until Sale	180	244	+ 35.6%	221	189	- 14.5%
Inventory of Homes for Sale	58	43	- 25.9%	--	--	--

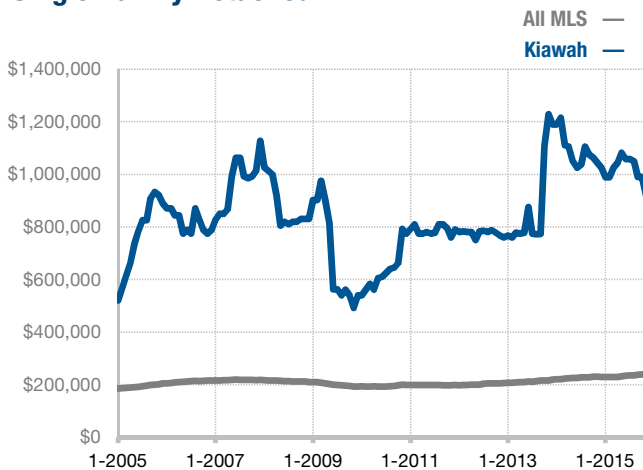
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	November			Year to Date		
	2014	2015	Percent Change	2014	2015	Percent Change
<b>Key Metrics</b>						
New Listings	2	3	+ 50.0%	51	54	+ 5.9%
Closed Sales	2	0	- 100.0%	24	24	0.0%
Median Sales Price*	\$450,000	\$0	- 100.0%	\$350,000	\$388,825	+ 11.1%
Average Sales Price*	\$450,000	\$0	- 100.0%	\$451,396	\$401,852	- 11.0%
Percent of Original List Price Received*	86.0%	0.0%	- 100.0%	91.2%	88.2%	- 3.3%
Days on Market Until Sale	441	0	- 100.0%	224	172	- 23.2%
Inventory of Homes for Sale	52	48	- 7.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Historical Median Sales Price Rolling 12-Month Calculation

#### Single-Family Detached



#### Townhouse-Condo Attached

