

Monthly Indicators



June 2017

There has been a general slowdown in sales across the country, and this cannot be blamed on negative economic news. Unemployment remains low and wage growth, though nothing to overly celebrate, has held steady or increased for several years in a row. There is strong demand for home buying, emphasized by higher prices and multiple offers on homes for sale in many submarkets. As has been the case for month after month – and now year after year – low inventory is the primary culprit for any sales malaise rather than lack of offers.

New Listings were up 9.8 percent to 2,368. Pending Sales increased 18.6 percent to 1,946. Inventory shrank 15.9 percent to 5,329 units.

Prices moved higher as Median Sales Price was up 4.0 percent to \$260,000. Days on Market decreased 9.3 percent to 49 days. Months Supply of Inventory was down 22.7 percent to 3.4 months, indicating that demand increased relative to supply.

With job creation increasing and mortgage rates remaining low, the pull toward homeownership is expected to continue. Yet housing starts have been drifting lower, and some are beginning to worry that a more serious housing shortage could be in the cards if new construction and building permit applications continue to come in lower in year-over-year comparisons while demand remains high. Homebuilder confidence suggests otherwise, so predictions of a gloomy future should be curbed for the time being.

Quick Facts

+ 2.7%	+ 4.0%	- 22.7%
One-Year Change in Closed Sales	One-Year Change in Median Sales Price	One-Year Change in Months Supply

A research tool provided by the Charleston Trident Association of REALTORS®. Percent changes are calculated using rounded figures.

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Market Overview

Key market metrics for the current month and year-to-date figures.



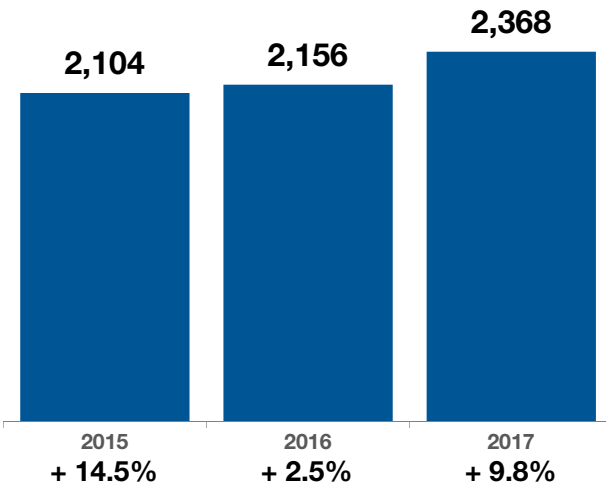
Key Metrics	Historical Sparkbars	06-2016	06-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
New Listings		2,156	2,368	+ 9.8%	12,782	13,418	+ 5.0%
Pending Sales		1,641	1,946	+ 18.6%	9,694	10,534	+ 8.7%
Closed Sales		1,940	1,992	+ 2.7%	8,702	9,305	+ 6.9%
Days on Market		54	49	- 9.3%	62	58	- 6.5%
Median Sales Price		\$250,000	\$260,000	+ 4.0%	\$238,624	\$250,000	+ 4.8%
Average Sales Price		\$347,167	\$351,186	+ 1.2%	\$320,228	\$341,613	+ 6.7%
Pct. of Orig. Price Received		97.0%	96.9%	- 0.1%	96.3%	96.5%	+ 0.2%
Housing Affordability Index		121	108	- 10.7%	127	113	- 11.0%
Inventory of Homes for Sale		6,340	5,329	- 15.9%	--	--	--
Months Supply of Inventory		4.4	3.4	- 22.7%	--	--	--

New Listings

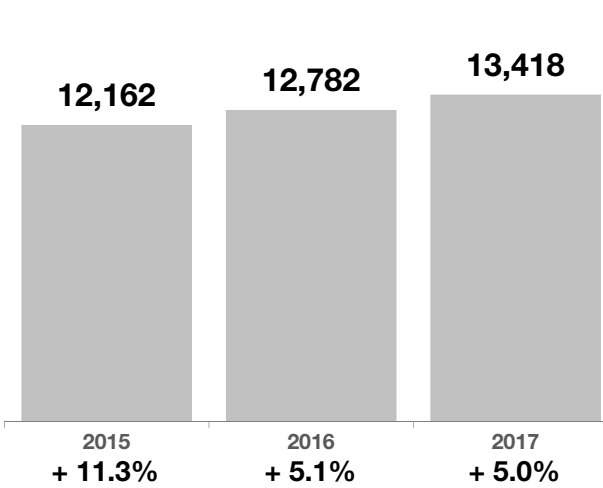
A count of the properties that have been newly listed on the market in a given month.



June



Year to Date



	New Listings	Prior Year	Percent Change
July 2016	1,982	2,081	-4.8%
August 2016	2,096	1,795	+16.8%
September 2016	1,859	1,858	+0.1%
October 2016	1,483	1,488	-0.3%
November 2016	1,483	1,445	+2.6%
December 2016	1,323	1,166	+13.5%
January 2017	1,947	1,765	+10.3%
February 2017	2,041	1,971	+3.6%
March 2017	2,572	2,470	+4.1%
April 2017	2,143	2,194	-2.3%
May 2017	2,347	2,226	+5.4%
June 2017	2,368	2,156	+9.8%
12-Month Avg	1,970	1,885	+4.6%

Historical New Listings by Month

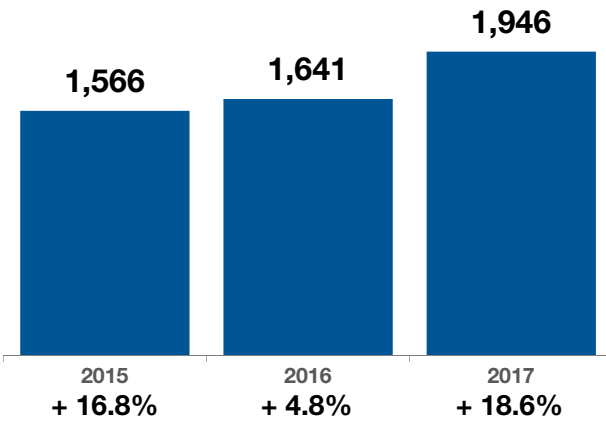


Pending Sales

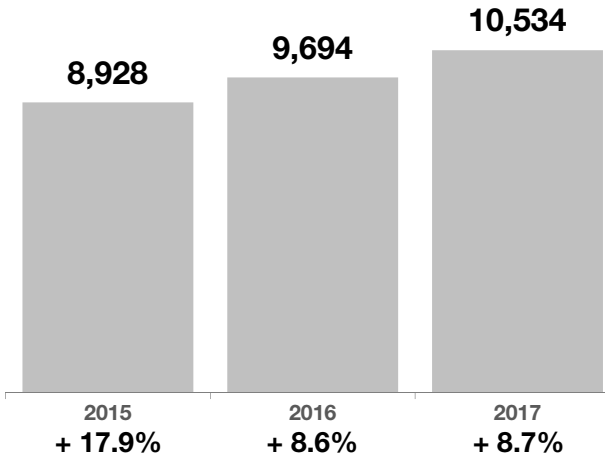
A count of the properties on which offers have been accepted in a given month.



June



Year to Date



Pending Sales	Prior Year	Percent Change
July 2016	1,533	-1.2%
August 2016	1,556	+7.9%
September 2016	1,401	+8.7%
October 2016	1,173	-4.1%
November 2016	1,234	+7.4%
December 2016	1,201	+13.7%
January 2017	1,555	+24.9%
February 2017	1,555	+2.8%
March 2017	1,856	+1.7%
April 2017	1,732	-0.6%
May 2017	1,890	+9.4%
June 2017	1,946	+18.6%
12-Month Avg	1,553	+7.1%

Historical Pending Sales by Month

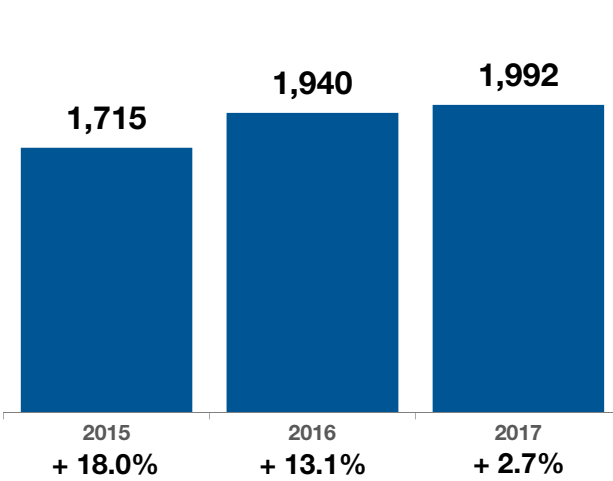


Closed Sales

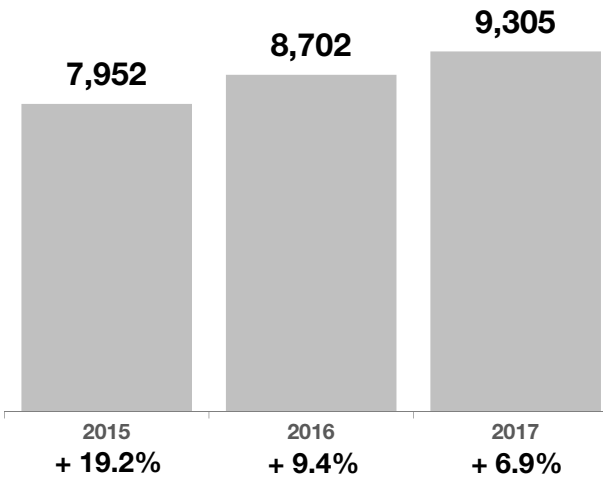
A count of the actual sales that closed in a given month.



June



Year to Date



	Closed Sales	Prior Year	Percent Change
July 2016	1,664	1,701	-2.2%
August 2016	1,751	1,398	+25.3%
September 2016	1,627	1,459	+11.5%
October 2016	1,285	1,270	+1.2%
November 2016	1,266	1,040	+21.7%
December 2016	1,529	1,400	+9.2%
January 2017	1,032	972	+6.2%
February 2017	1,276	1,104	+15.6%
March 2017	1,667	1,488	+12.0%
April 2017	1,527	1,483	+3.0%
May 2017	1,811	1,715	+5.6%
June 2017	1,992	1,940	+2.7%
12-Month Avg	1,536	1,414	+8.6%

Historical Closed Sales by Month

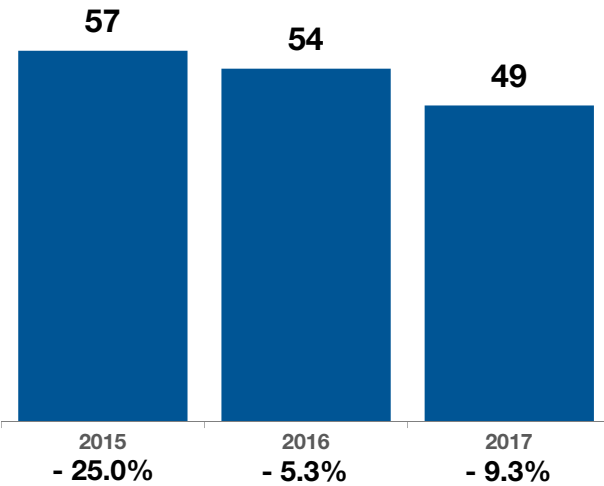


Days on Market Until Sale

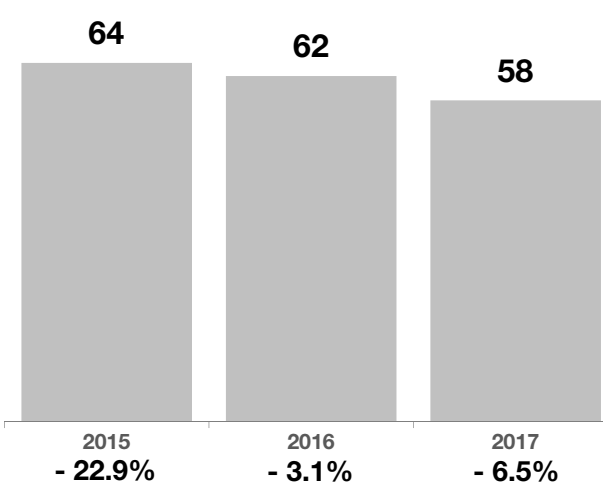
Average number of days between when a property is listed and when an offer is accepted in a given month.



June



Year to Date



Days on Market	Prior Year	Percent Change	
July 2016	53	57	-7.0%
August 2016	54	49	+10.2%
September 2016	54	55	-1.8%
October 2016	53	55	-3.6%
November 2016	50	61	-18.0%
December 2016	57	62	-8.1%
January 2017	65	66	-1.5%
February 2017	69	71	-2.8%
March 2017	62	65	-4.6%
April 2017	55	65	-15.4%
May 2017	54	57	-5.3%
June 2017	49	54	-9.3%
12-Month Avg*	56	59	-5.1%

* Average Days on Market of all properties from July 2016 through June 2017. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

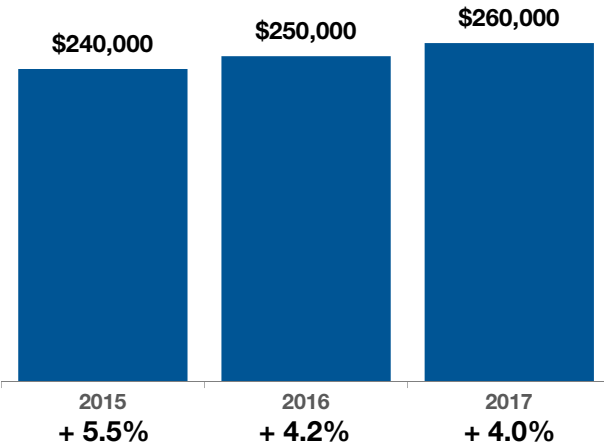


Median Sales Price

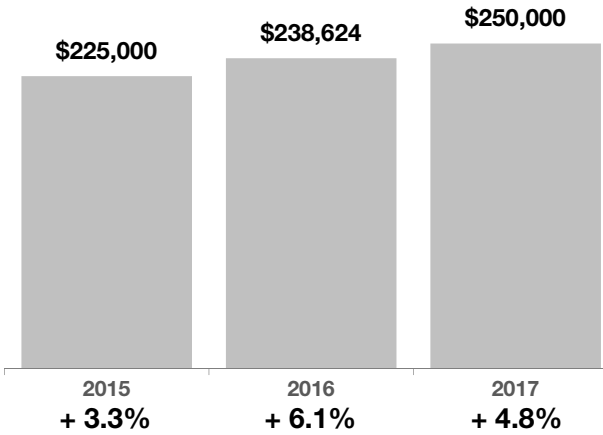
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



June



Year to Date



	Median Sales Price	Prior Year	Percent Change
July 2016	\$240,000	\$236,415	+1.5%
August 2016	\$241,500	\$216,750	+11.4%
September 2016	\$242,878	\$234,000	+3.8%
October 2016	\$240,000	\$225,000	+6.7%
November 2016	\$242,710	\$246,270	-1.4%
December 2016	\$243,900	\$240,000	+1.6%
January 2017	\$239,700	\$217,500	+10.2%
February 2017	\$240,750	\$236,484	+1.8%
March 2017	\$245,950	\$232,665	+5.7%
April 2017	\$247,000	\$239,500	+3.1%
May 2017	\$259,900	\$243,000	+7.0%
June 2017	\$260,000	\$250,000	+4.0%
12-Month Med*	\$245,000	\$235,872	+3.9%

* Median Sales Price of all properties from July 2016 through June 2017. This is not the median of the individual figures above.

Historical Median Sales Price by Month

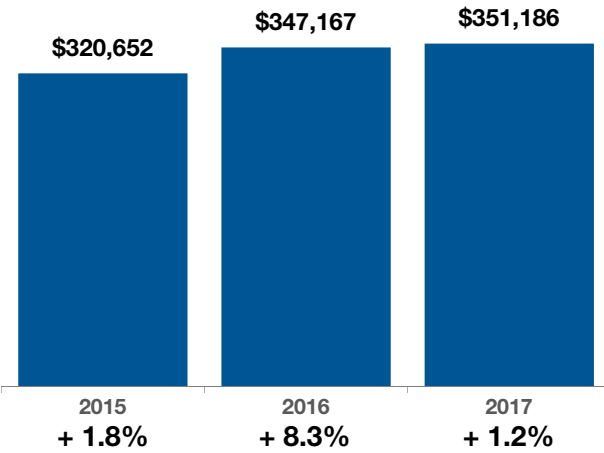


Average Sales Price

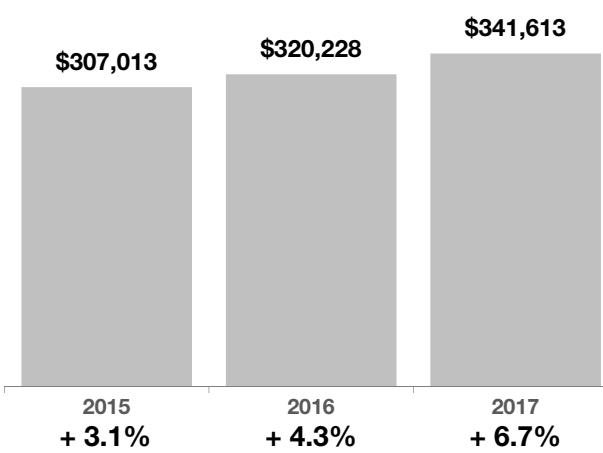
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



June



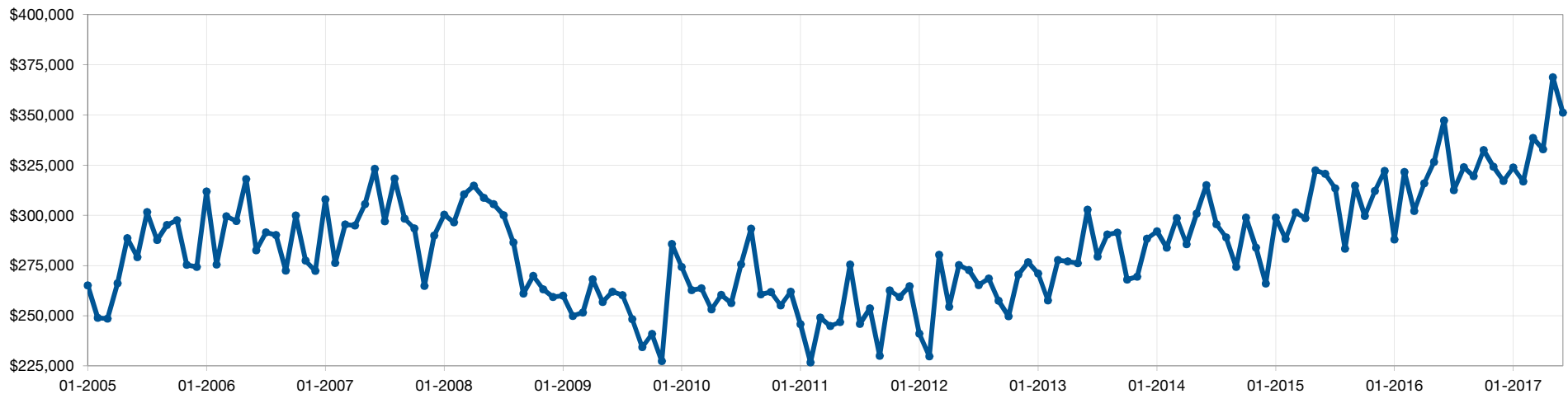
Year to Date



	Avg. Sales Price	Prior Year	Percent Change
July 2016	\$312,496	\$313,421	-0.3%
August 2016	\$324,016	\$283,346	+14.4%
September 2016	\$319,543	\$314,837	+1.5%
October 2016	\$332,444	\$299,631	+11.0%
November 2016	\$324,251	\$312,093	+3.9%
December 2016	\$317,168	\$322,123	-1.5%
January 2017	\$323,868	\$287,971	+12.5%
February 2017	\$316,835	\$321,651	-1.5%
March 2017	\$338,489	\$302,135	+12.0%
April 2017	\$332,964	\$315,931	+5.4%
May 2017	\$368,762	\$326,535	+12.9%
June 2017	\$351,186	\$347,167	+1.2%
12-Month Avg*	\$330,168	\$312,237	+5.7%

* Avg. Sales Price of all properties from July 2016 through June 2017. This is not the average of the individual figures above.

Historical Average Sales Price by Month

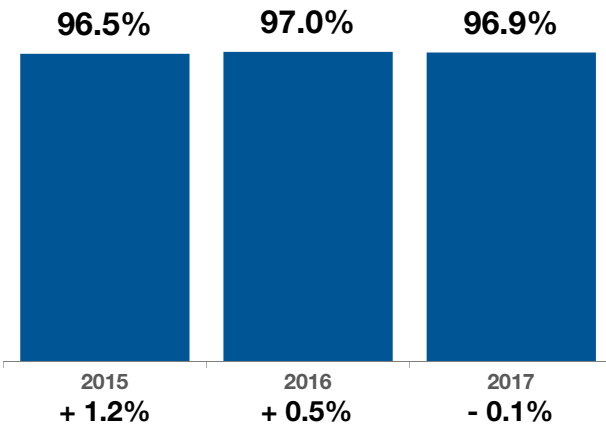


Percent of Original List Price Received

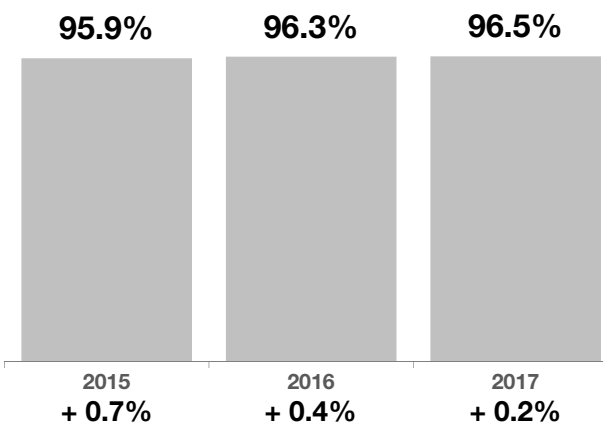
Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



June



Year to Date



	Pct. of Orig. Price Received	Prior Year	Percent Change
July 2016	96.8%	96.3%	+0.5%
August 2016	96.9%	96.2%	+0.7%
September 2016	96.8%	95.8%	+1.0%
October 2016	96.4%	95.8%	+0.6%
November 2016	96.3%	96.1%	+0.2%
December 2016	96.3%	95.7%	+0.6%
January 2017	95.6%	95.4%	+0.2%
February 2017	95.6%	95.5%	+0.1%
March 2017	96.5%	96.0%	+0.5%
April 2017	96.9%	96.5%	+0.4%
May 2017	96.9%	96.7%	+0.2%
June 2017	96.9%	97.0%	-0.1%
12-Month Avg*	96.5%	96.2%	+0.3%

* Average Pct. of Orig. Price Received for all properties from July 2016 through June 2017. This is not the average of the individual figures above.

Historical Percent of Original List Price Received by Month

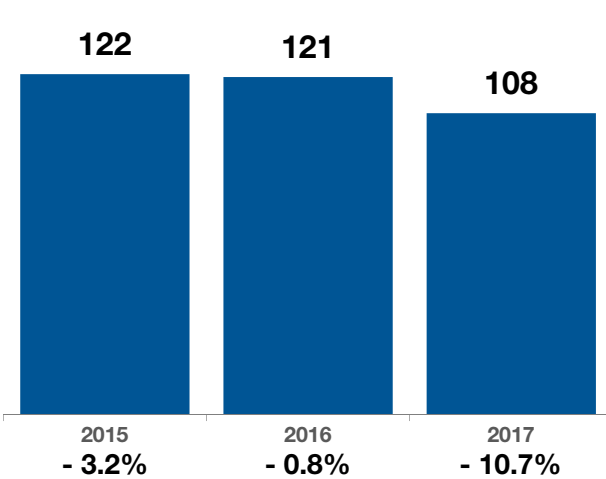


Housing Affordability Index

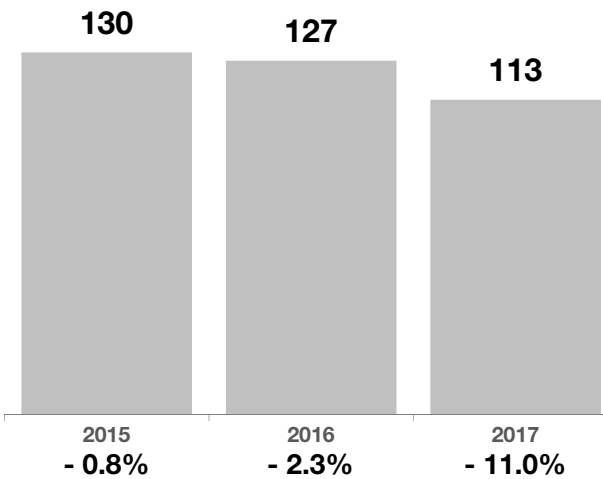
This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



June

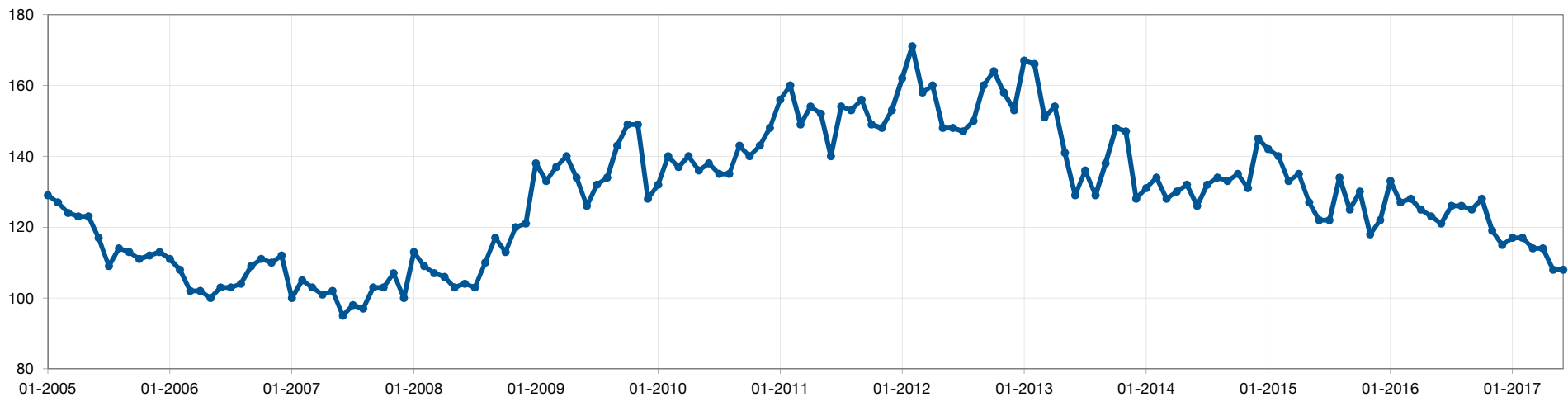


Year to Date



	Affordability Index	Prior Year	Percent Change
July 2016	126	122	+3.3%
August 2016	126	134	-6.0%
September 2016	125	125	0.0%
October 2016	128	130	-1.5%
November 2016	119	118	+0.8%
December 2016	115	122	-5.7%
January 2017	117	133	-12.0%
February 2017	117	127	-7.9%
March 2017	114	128	-10.9%
April 2017	114	125	-8.8%
May 2017	108	123	-12.2%
June 2017	108	121	-10.7%
12-Month Avg	118	126	-6.0%

Historical Housing Affordability Index by Month

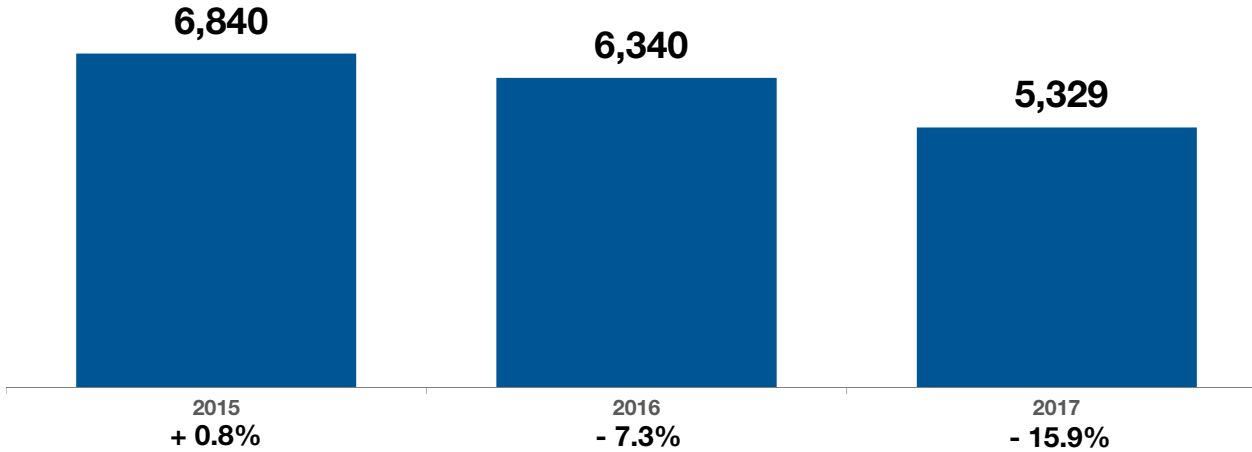


Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.



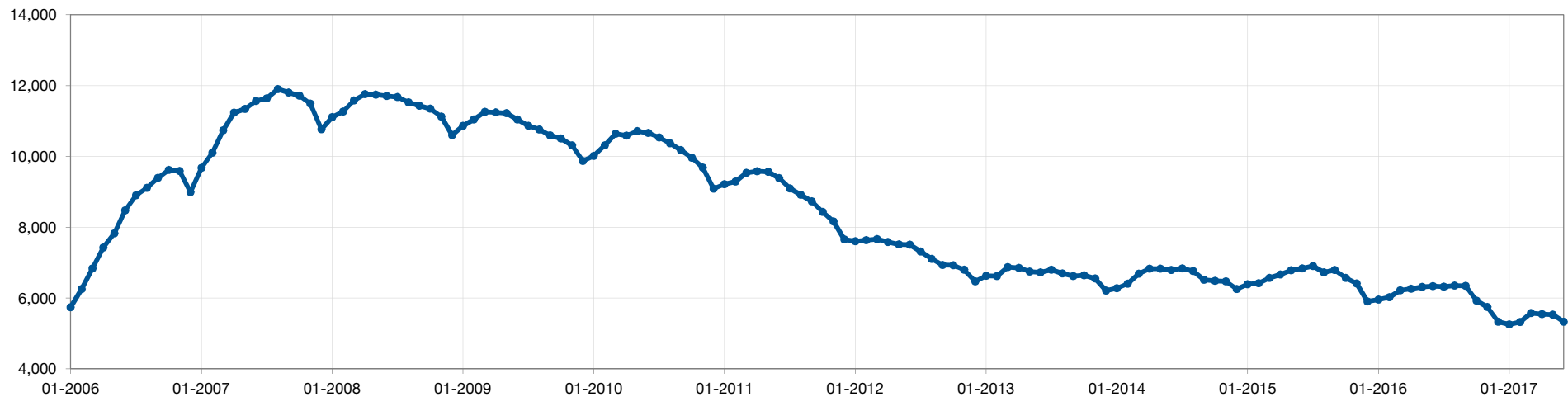
June



	Homes for Sale	Prior Year	Percent Change
July 2016	6,320	6,905	-8.5%
August 2016	6,351	6,725	-5.6%
September 2016	6,343	6,794	-6.6%
October 2016	5,926	6,567	-9.8%
November 2016	5,747	6,410	-10.3%
December 2016	5,333	5,908	-9.7%
January 2017	5,255	5,958	-11.8%
February 2017	5,321	6,023	-11.7%
March 2017	5,578	6,216	-10.3%
April 2017	5,544	6,265	-11.5%
May 2017	5,530	6,318	-12.5%
June 2017	5,329	6,340	-15.9%
12-Month Avg*	5,715	6,329	-9.7%

* Homes for Sale for all properties from July 2016 through June 2017. This is not the average of the individual figures above.

Historical Inventory of Homes for Sale by Month

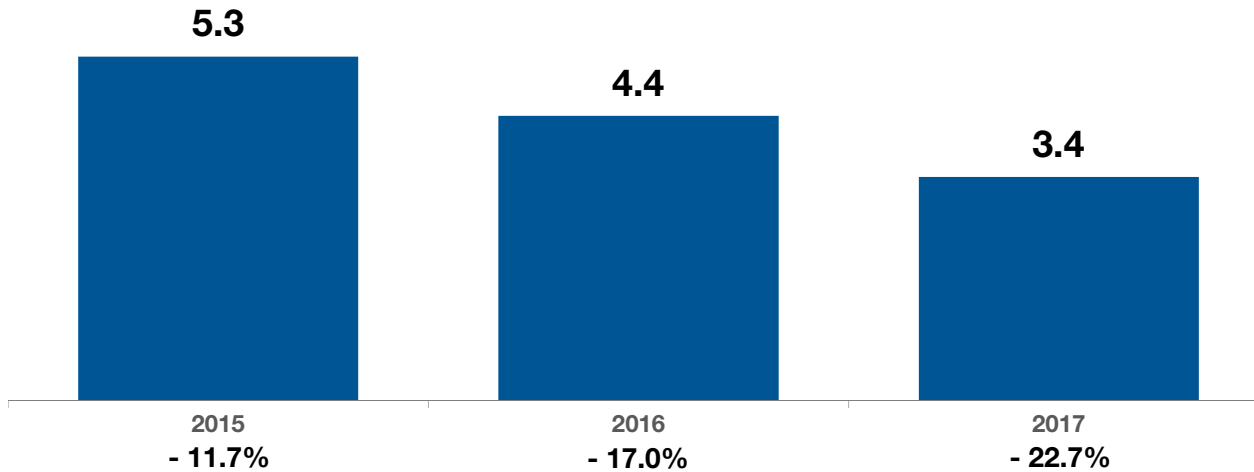


Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



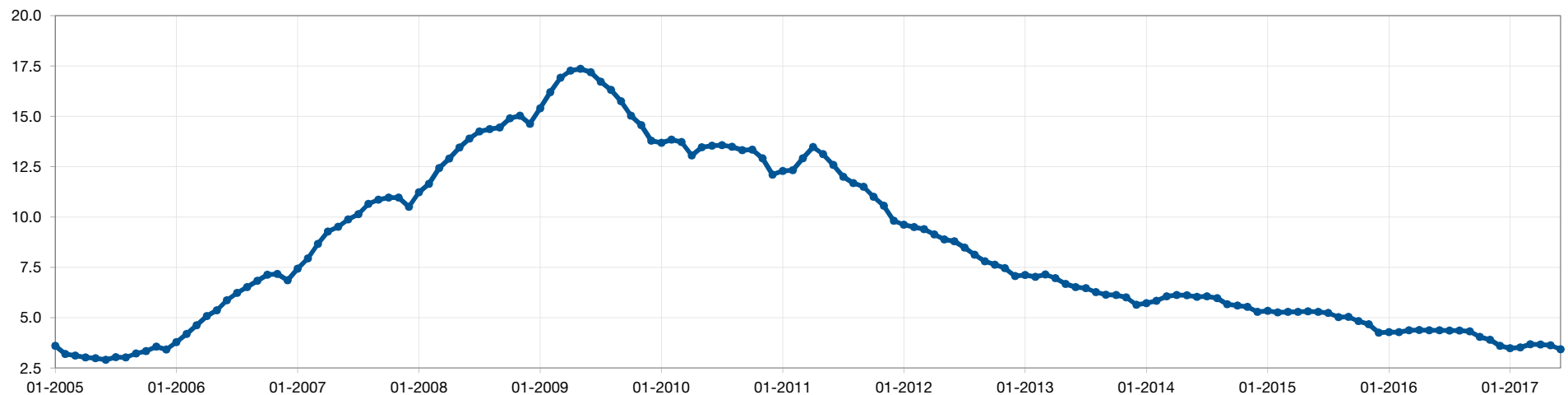
June



Months Supply		Prior Year	Percent Change
July 2016	4.4	5.2	-15.4%
August 2016	4.4	5.0	-12.0%
September 2016	4.3	5.0	-14.0%
October 2016	4.0	4.8	-16.7%
November 2016	3.9	4.7	-17.0%
December 2016	3.6	4.3	-16.3%
January 2017	3.5	4.3	-18.6%
February 2017	3.5	4.3	-18.6%
March 2017	3.7	4.4	-15.9%
April 2017	3.7	4.4	-15.9%
May 2017	3.6	4.4	-18.2%
June 2017	3.4	4.4	-22.7%
12-Month Avg*	3.8	4.6	-17.4%

* Months Supply for all properties from July 2016 through June 2017. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



Housing Supply Overview

A RESEARCH TOOL PROVIDED BY SOUTH CAROLINA REALTORS®



June 2017

A general slowdown in sales across the country has some worried that a more serious housing shortage is forthcoming, but builder confidence would suggest otherwise. Be on the lookout for an improvement in housing starts in the months ahead to quell any fears. For the 12-month period spanning July 2016 through June 2017, Pending Sales in the state of South Carolina were up 7.1 percent overall. The price range with the largest gain in sales was the \$300,001 and Above range, where they increased 14.7 percent.

The overall Median Sales Price were up 3.9 percent to \$245,000. The property type with the largest price gain was the Condos segment, where prices increased 5.4 percent to \$195,000. The price range that tended to sell the quickest was the \$150,001 to \$200,000 range at 38 days; the price range that tended to sell the slowest was the \$300,001 and Above range at 80 days.

Market-wide, inventory levels were down 15.9 percent. The property type that lost the least inventory was the Single Family segment, where it decreased 15.1 percent. That amounts to 3.4 months supply for Single-Family homes and 3.2 months supply for Condos.

Quick Facts

+ 14.7%

+ 17.0%

+ 18.7%

Price Range With the
Strongest Sales:
\$300,001 and Above

Bedroom Count With
Strongest Sales:
2 Bedrooms or Less

Property Type With
Strongest Sales:
Condos

Pending Sales	2
Days on Market Until Sale	3
Median Sales Price	4
Percent of Original List Price Received	5
Inventory of Homes for Sale	6
Months Supply of Inventory	7

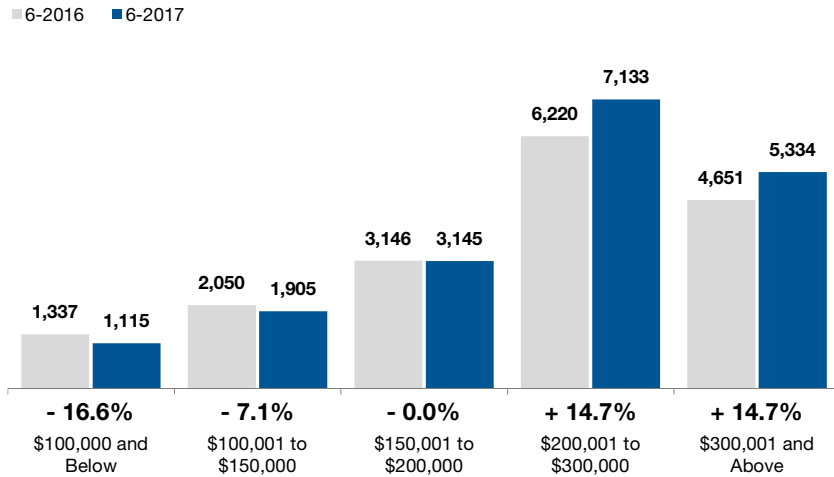


Pending Sales

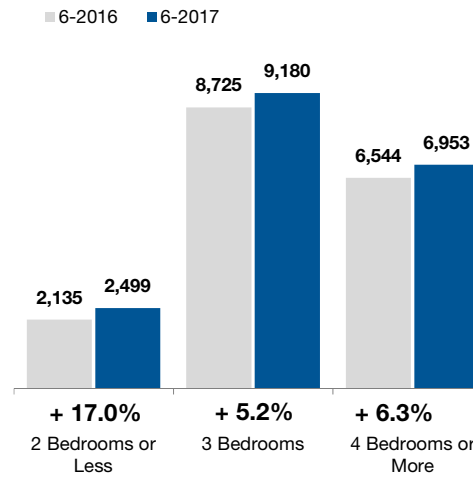
A count of properties on which offers have been accepted. Based on a rolling 12-month total.



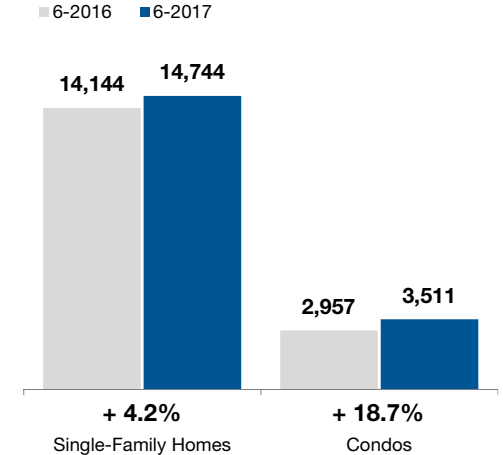
By Price Range



By Bedroom Count



By Property Type



All Properties

By Price Range	6-2016	6-2017	Change
\$100,000 and Below	1,337	1,115	- 16.6%
\$100,001 to \$150,000	2,050	1,905	- 7.1%
\$150,001 to \$200,000	3,146	3,145	- 0.0%
\$200,001 to \$300,000	6,220	7,133	+ 14.7%
\$300,001 and Above	4,651	5,334	+ 14.7%
All Price Ranges	17,404	18,632	+ 7.1%

Single-Family Homes

6-2016	6-2017	Change	6-2016	6-2017	Change
888	628	- 29.3%	260	273	+ 5.0%
1,238	1,055	- 14.8%	735	750	+ 2.0%
2,450	2,330	- 4.9%	673	779	+ 15.8%
5,493	6,094	+ 10.9%	718	1,015	+ 41.4%
4,075	4,637	+ 13.8%	571	694	+ 21.5%
14,144	14,744	+ 4.2%	2,957	3,511	+ 18.7%

Condos

By Bedroom Count	6-2016	6-2017	Change
2 Bedrooms or Less	2,135	2,499	+ 17.0%
3 Bedrooms	8,725	9,180	+ 5.2%
4 Bedrooms or More	6,544	6,953	+ 6.3%
All Bedroom Counts	17,404	18,632	+ 7.1%

6-2016	6-2017	Change	6-2016	6-2017	Change
554	693	+ 25.1%	1,499	1,728	+ 15.3%
7,279	7,425	+ 2.0%	1,297	1,545	+ 19.1%
6,311	6,626	+ 5.0%	161	238	+ 47.8%
14,144	14,744	+ 4.2%	2,957	3,511	+ 18.7%

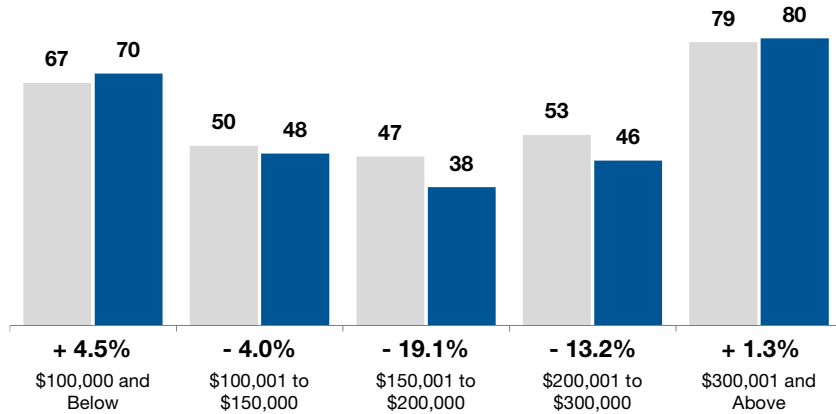
Days on Market Until Sale

Average number of days between when a property is listed and when an offer is accepted. Based on a rolling 12-month average.



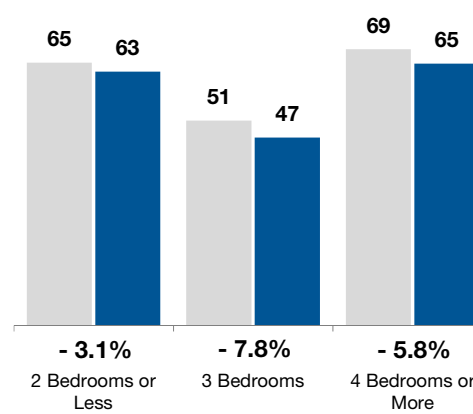
By Price Range

6-2016 6-2017



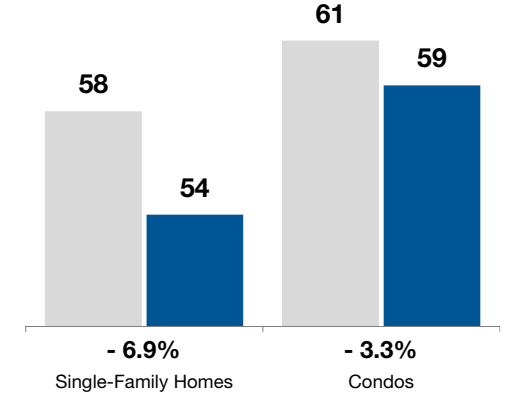
By Bedroom Count

6-2016 6-2017



By Property Type

6-2016 6-2017



All Properties

By Price Range

	6-2016	6-2017	Change
\$100,000 and Below	67	70	+ 4.5%
\$100,001 to \$150,000	50	48	- 4.0%
\$150,001 to \$200,000	47	38	- 19.1%
\$200,001 to \$300,000	53	46	- 13.2%
\$300,001 and Above	79	80	+ 1.3%
All Price Ranges	59	56	- 5.1%

Single-Family Homes

	6-2016	6-2017	Change
Single-Family Homes	58	54	- 6.9%

Condos

	6-2016	6-2017	Change
Condos	61	59	- 3.3%

By Bedroom Count

	6-2016	6-2017	Change
2 Bedrooms or Less	65	63	- 3.1%
3 Bedrooms	51	47	- 7.8%
4 Bedrooms or More	69	65	- 5.8%
All Bedroom Counts	59	56	- 5.1%

	6-2016	6-2017	Change
Single-Family Homes	58	54	- 6.9%

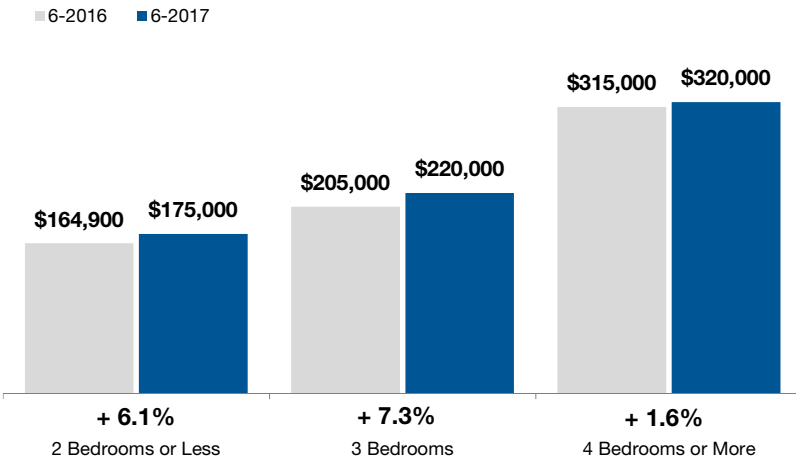
	6-2016	6-2017	Change
Condos	61	59	- 3.3%

Median Sales Price

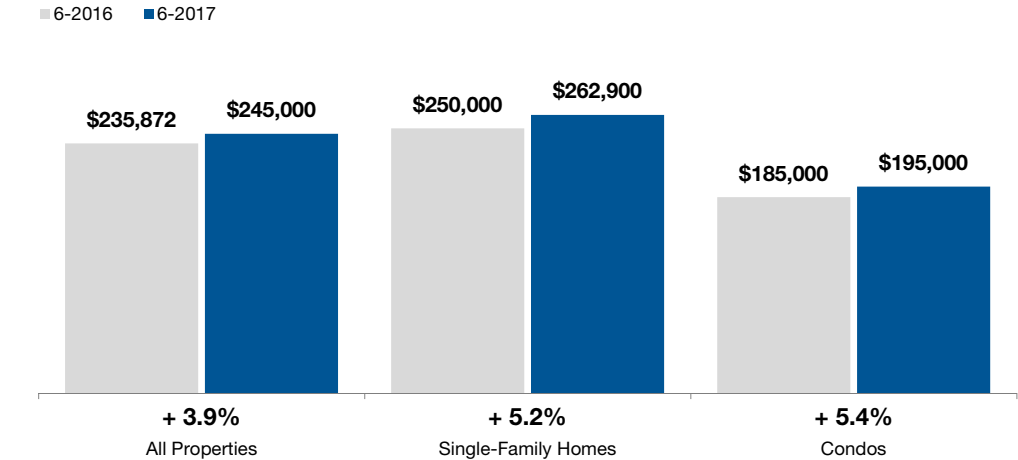
Median price point for all closed sales, not accounting for seller concessions. Based on a rolling 12-month median.



By Bedroom Count



By Property Type



All Properties

By Bedroom Count	6-2016	6-2017	Change
2 Bedrooms or Less	\$164,900	\$175,000	+ 6.1%
3 Bedrooms	\$205,000	\$220,000	+ 7.3%
4 Bedrooms or More	\$315,000	\$320,000	+ 1.6%
All Bedroom Counts	\$235,872	\$245,000	+ 3.9%

Single-Family Homes

6-2016	6-2017	Change	6-2016	6-2017	Change
\$199,400	\$220,000	+ 10.3%	\$160,000	\$170,000	+ 6.3%
\$208,491	\$223,533	+ 7.2%	\$205,000	\$215,000	+ 4.9%
\$317,617	\$322,840	+ 1.6%	\$319,653	\$320,000	+ 0.1%
\$250,000	\$262,900	+ 5.2%	\$185,000	\$195,000	+ 5.4%

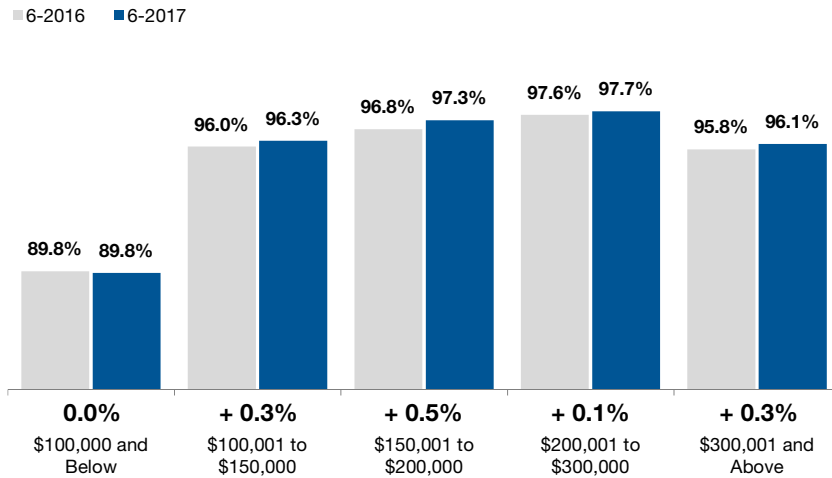
Condos

Percent of Original List Price Received

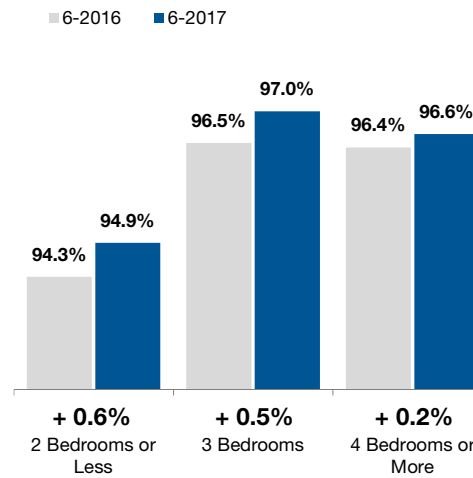
Percentage found when dividing a property's sales price by its last list price, then taking the average for all properties sold, not accounting for seller concessions. **Based on a rolling 12-month average.**



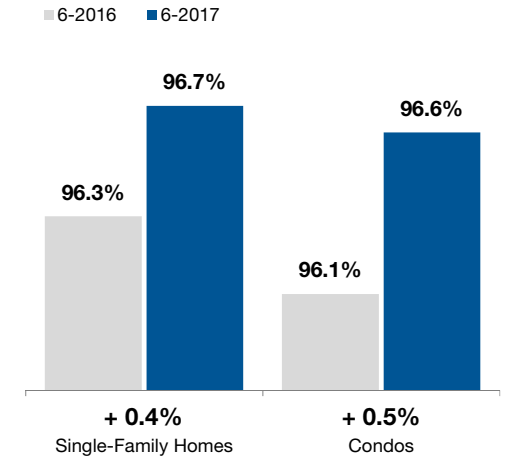
By Price Range



By Bedroom Count



By Property Type



All Properties

By Price Range	6-2016	6-2017	Change
\$100,000 and Below	89.8%	89.8%	0.0%
\$100,001 to \$150,000	96.0%	96.3%	+ 0.3%
\$150,001 to \$200,000	96.8%	97.3%	+ 0.5%
\$200,001 to \$300,000	97.6%	97.7%	+ 0.1%
\$300,001 and Above	95.8%	96.1%	+ 0.3%
All Price Ranges	96.2%	96.5%	+ 0.3%

Single-Family Homes

6-2016	6-2017	Change
90.0%	88.9%	- 1.2%
95.8%	95.9%	+ 0.1%
96.9%	97.4%	+ 0.5%
97.6%	97.8%	+ 0.2%
95.9%	96.1%	+ 0.2%
96.3%	96.7%	+ 0.4%

Condos

6-2016	6-2017	Change
91.7%	92.4%	+ 0.8%
96.5%	97.0%	+ 0.5%
96.8%	97.1%	+ 0.3%
97.2%	97.3%	+ 0.1%
95.5%	96.4%	+ 0.9%
96.1%	96.6%	+ 0.5%

By Bedroom Count

6-2016	6-2017	Change
94.3%	94.9%	+ 0.6%
96.5%	97.0%	+ 0.5%
96.4%	96.6%	+ 0.2%
96.2%	96.5%	+ 0.3%

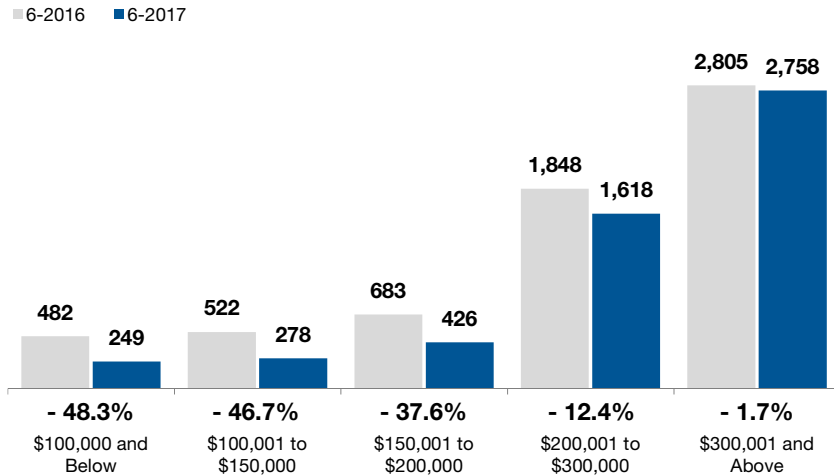
6-2016	6-2017	Change
93.9%	94.0%	+ 0.1%
96.5%	97.0%	+ 0.5%
96.4%	96.6%	+ 0.2%
96.3%	96.7%	+ 0.4%

Inventory of Homes for Sale

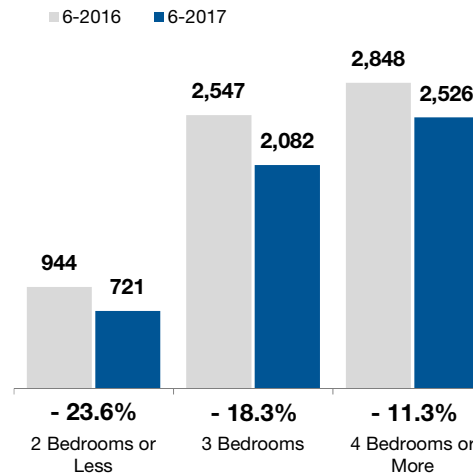
The number of properties available for sale in active status at the end of the most recent month. Based on one month of activity.



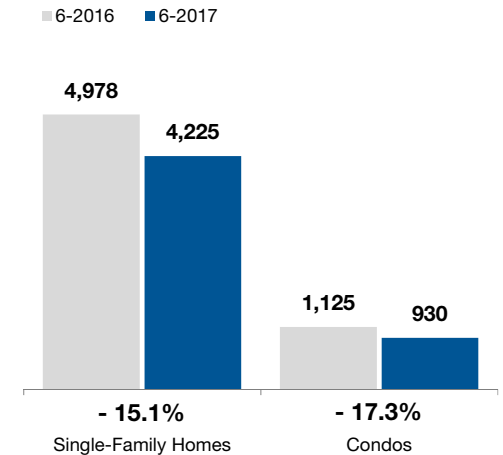
By Price Range



By Bedroom Count



By Property Type



All Properties

By Price Range	6-2016	6-2017	Change
\$100,000 and Below	482	249	- 48.3%
\$100,001 to \$150,000	522	278	- 46.7%
\$150,001 to \$200,000	683	426	- 37.6%
\$200,001 to \$300,000	1,848	1,618	- 12.4%
\$300,001 and Above	2,805	2,758	- 1.7%
All Price Ranges	6,340	5,329	- 15.9%

Single-Family Homes

6-2016	6-2017	Change
269	134	- 50.2%
268	128	- 52.2%
460	261	- 43.3%
1,608	1,371	- 14.7%
2,373	2,331	- 1.8%
4,978	4,225	- 15.1%

Condos

6-2016	6-2017	Change
80	35	- 56.3%
203	104	- 48.8%
195	133	- 31.8%
223	235	+ 5.4%
424	423	- 0.2%
1,125	930	- 17.3%

By Bedroom Count

By Bedroom Count	6-2016	6-2017	Change
2 Bedrooms or Less	944	721	- 23.6%
3 Bedrooms	2,547	2,082	- 18.3%
4 Bedrooms or More	2,848	2,526	- 11.3%
All Bedroom Counts	6,340	5,329	- 15.9%

6-2016	6-2017	Change
223	184	- 17.5%
2,012	1,619	- 19.5%
2,743	2,422	- 11.7%
4,978	4,225	- 15.1%

6-2016	6-2017	Change
634	486	- 23.3%
421	366	- 13.1%
70	78	+ 11.4%
1,125	930	- 17.3%

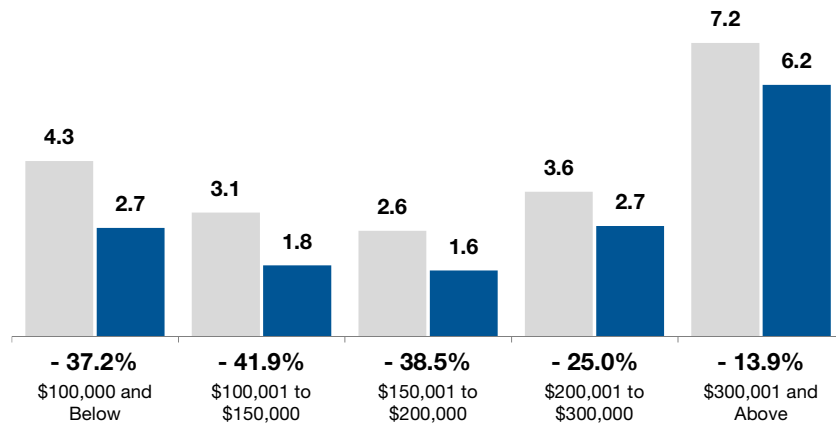
Months Supply of Inventory

The inventory of homes for sale at the end of the most recent month, divided by the average monthly pending sales from the last 12 months. **Based on one month of activity.**



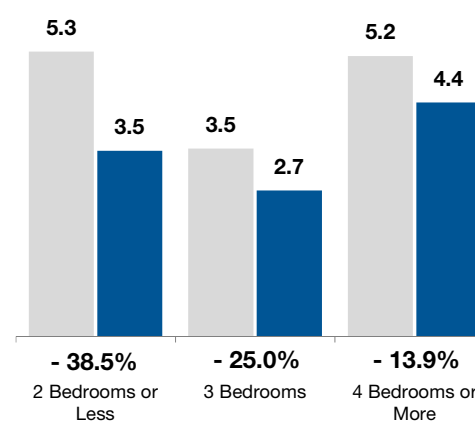
By Price Range

6-2016 6-2017



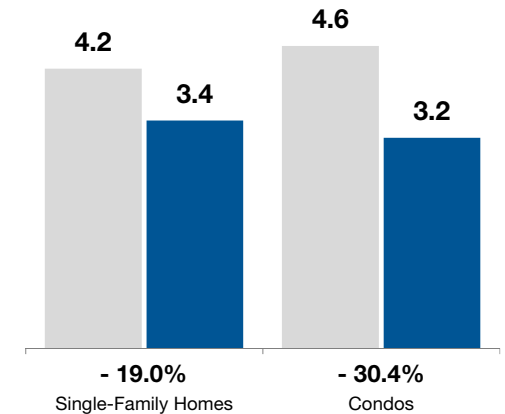
By Bedroom Count

6-2016 6-2017



By Property Type

6-2016 6-2017



All Properties

By Price Range	6-2016	6-2017	Change
\$100,000 and Below	4.3	2.7	- 37.2%
\$100,001 to \$150,000	3.1	1.8	- 41.9%
\$150,001 to \$200,000	2.6	1.6	- 38.5%
\$200,001 to \$300,000	3.6	2.7	- 25.0%
\$300,001 and Above	7.2	6.2	- 13.9%
All Price Ranges	4.4	3.4	- 22.7%

Single-Family Homes

6-2016	6-2017	Change	6-2016	6-2017	Change
3.6	2.6	- 27.8%	3.7	1.5	- 59.5%
2.6	1.5	- 42.3%	3.3	1.7	- 48.5%
2.3	1.3	- 43.5%	3.5	2.0	- 42.9%
3.5	2.7	- 22.9%	3.7	2.8	- 24.3%
7.0	6.0	- 14.3%	8.9	7.3	- 18.0%
4.2	3.4	- 19.0%	4.6	3.2	- 30.4%

Condos

By Bedroom Count	6-2016	6-2017	Change
2 Bedrooms or Less	5.3	3.5	- 38.5%
3 Bedrooms	3.5	2.7	- 25.0%
4 Bedrooms or More	5.2	4.4	- 13.9%
All Bedroom Counts	4.4	3.4	- 22.7%

6-2016	6-2017	Change	6-2016	6-2017	Change
4.8	3.2	- 43.5%	5.1	3.4	- 42.9%
3.3	2.6	- 22.9%	3.9	2.8	- 24.3%
5.2	4.4	- 14.3%	5.2	3.9	- 18.0%
4.2	3.4	- 19.0%	4.6	3.2	- 30.4%

Local Market Update – June 2017

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Berkeley County

County: BER

Single-Family Detached

Key Metrics	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	463	504	+ 8.9%	2,514	2,793	+ 11.1%
Closed Sales	389	408	+ 4.9%	1,861	1,974	+ 6.1%
Median Sales Price*	\$226,690	\$228,500	+ 0.8%	\$219,816	\$229,900	+ 4.6%
Average Sales Price*	\$274,055	\$274,488	+ 0.2%	\$257,893	\$268,569	+ 4.1%
Percent of Original List Price Received*	98.1%	98.0%	- 0.1%	97.6%	97.8%	+ 0.2%
Days on Market Until Sale	52	40	- 23.1%	57	43	- 24.6%
Inventory of Homes for Sale	1,042	939	- 9.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

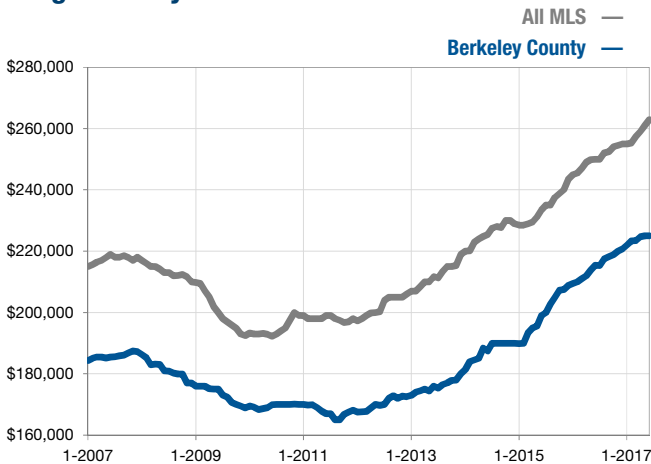
Townhouse-Condo Attached

Key Metrics	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	56	74	+ 32.1%	360	472	+ 31.1%
Closed Sales	64	73	+ 14.1%	238	323	+ 35.7%
Median Sales Price*	\$145,050	\$160,000	+ 10.3%	\$143,915	\$160,958	+ 11.8%
Average Sales Price*	\$167,991	\$202,375	+ 20.5%	\$192,960	\$197,923	+ 2.6%
Percent of Original List Price Received*	96.8%	97.3%	+ 0.5%	97.1%	97.9%	+ 0.8%
Days on Market Until Sale	45	41	- 8.9%	46	52	+ 13.0%
Inventory of Homes for Sale	171	166	- 2.9%	--	--	--

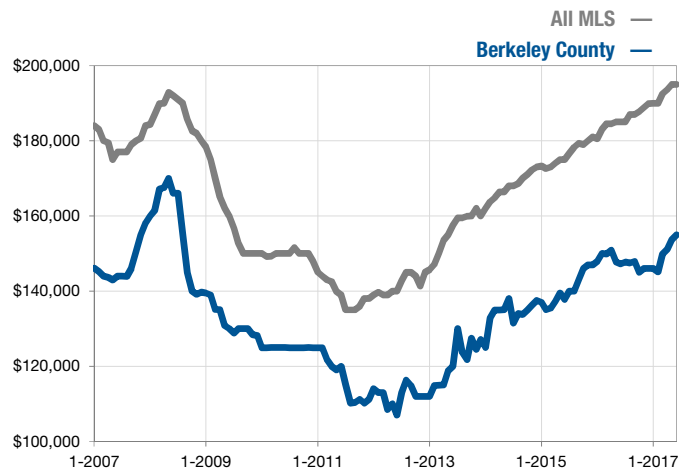
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached



Local Market Update – June 2017

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Charleston County

County: CHS

Single-Family Detached

Key Metrics	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	832	930	+ 11.8%	5,158	5,357	+ 3.9%
Closed Sales	792	809	+ 2.1%	3,496	3,613	+ 3.3%
Median Sales Price*	\$374,470	\$375,000	+ 0.1%	\$335,000	\$361,735	+ 8.0%
Average Sales Price*	\$495,754	\$499,048	+ 0.7%	\$440,548	\$481,770	+ 9.4%
Percent of Original List Price Received*	96.5%	96.2%	- 0.3%	96.0%	96.0%	0.0%
Days on Market Until Sale	53	55	+ 3.8%	60	62	+ 3.3%
Inventory of Homes for Sale	2,603	2,207	- 15.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

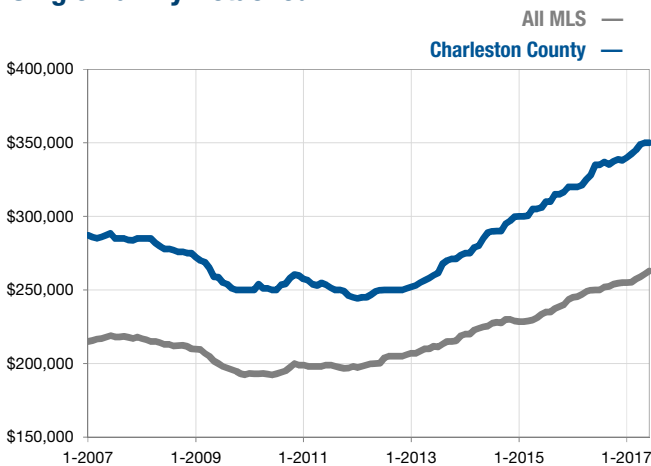
Townhouse-Condo Attached

Key Metrics	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	254	284	+ 11.8%	1,623	1,704	+ 5.0%
Closed Sales	238	235	- 1.3%	1,072	1,230	+ 14.7%
Median Sales Price*	\$215,368	\$215,000	- 0.2%	\$212,750	\$222,000	+ 4.3%
Average Sales Price*	\$280,058	\$271,353	- 3.1%	\$285,288	\$301,838	+ 5.8%
Percent of Original List Price Received*	97.3%	97.1%	- 0.2%	95.9%	96.2%	+ 0.3%
Days on Market Until Sale	54	49	- 9.3%	65	63	- 3.1%
Inventory of Homes for Sale	812	686	- 15.5%	--	--	--

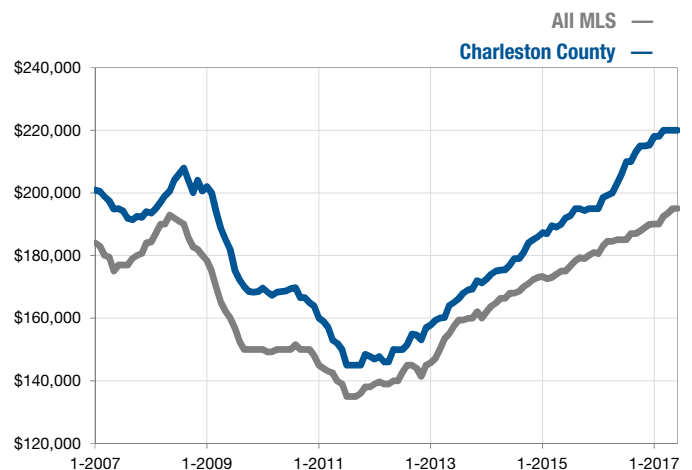
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached



Local Market Update – June 2017

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Colleton County

Area 82

Single-Family Detached

Key Metrics	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	28	32	+ 14.3%	175	164	- 6.3%
Closed Sales	18	26	+ 44.4%	97	90	- 7.2%
Median Sales Price*	\$131,250	\$150,000	+ 14.3%	\$130,000	\$139,125	+ 7.0%
Average Sales Price*	\$131,533	\$170,465	+ 29.6%	\$148,361	\$153,146	+ 3.2%
Percent of Original List Price Received*	92.3%	91.0%	- 1.4%	90.5%	89.5%	- 1.1%
Days on Market Until Sale	97	110	+ 13.4%	120	122	+ 1.7%
Inventory of Homes for Sale	164	137	- 16.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

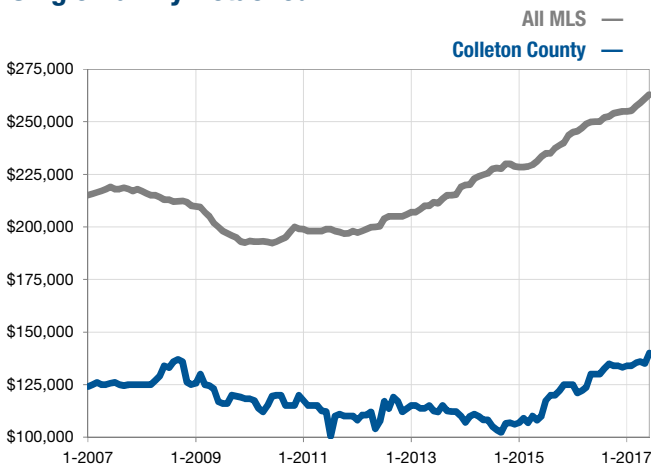
Townhouse-Condo Attached

Key Metrics	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--

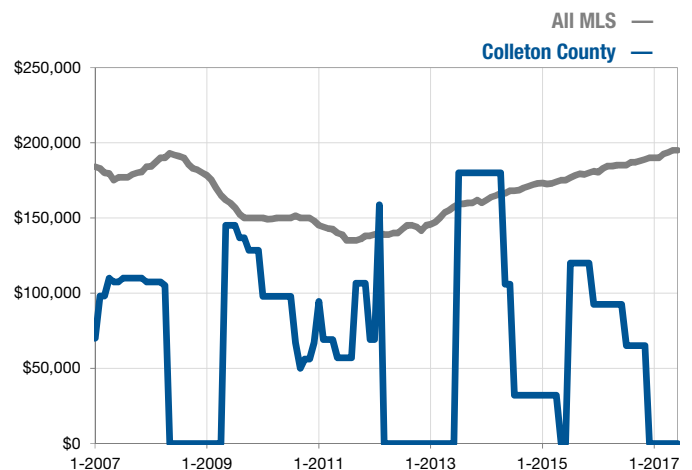
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached



Local Market Update – June 2017

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Daniel Island

Area 77

Single-Family Detached

Key Metrics	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	29	29	0.0%	156	191	+ 22.4%
Closed Sales	26	26	0.0%	88	94	+ 6.8%
Median Sales Price*	\$745,000	\$697,500	- 6.4%	\$796,265	\$797,500	+ 0.2%
Average Sales Price*	\$804,781	\$791,451	- 1.7%	\$889,231	\$911,787	+ 2.5%
Percent of Original List Price Received*	98.1%	97.0%	- 1.1%	96.1%	97.5%	+ 1.5%
Days on Market Until Sale	25	46	+ 84.0%	51	60	+ 17.6%
Inventory of Homes for Sale	74	95	+ 28.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

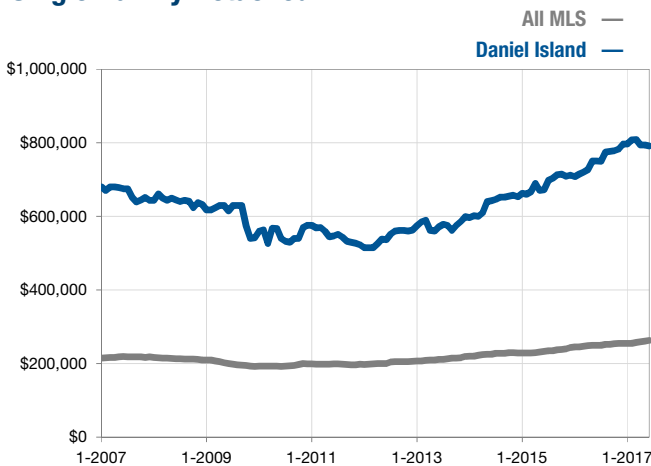
Townhouse-Condo Attached

Key Metrics	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	8	14	+ 75.0%	90	115	+ 27.8%
Closed Sales	17	19	+ 11.8%	63	70	+ 11.1%
Median Sales Price*	\$224,500	\$246,000	+ 9.6%	\$259,000	\$279,950	+ 8.1%
Average Sales Price*	\$238,328	\$339,775	+ 42.6%	\$349,060	\$351,810	+ 0.8%
Percent of Original List Price Received*	96.1%	97.5%	+ 1.5%	97.0%	97.3%	+ 0.3%
Days on Market Until Sale	38	39	+ 2.6%	45	52	+ 15.6%
Inventory of Homes for Sale	45	66	+ 46.7%	--	--	--

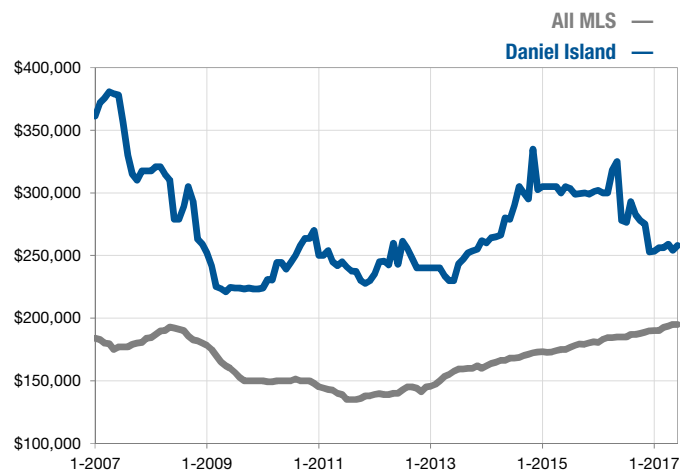
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached



Local Market Update – June 2017

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Dorchester County

County: DOR

Single-Family Detached

Key Metrics	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	350	388	+ 10.9%	2,082	2,086	+ 0.2%
Closed Sales	326	340	+ 4.3%	1,394	1,505	+ 8.0%
Median Sales Price*	\$219,998	\$227,000	+ 3.2%	\$210,000	\$224,000	+ 6.7%
Average Sales Price*	\$235,581	\$248,270	+ 5.4%	\$224,704	\$239,420	+ 6.5%
Percent of Original List Price Received*	97.9%	98.2%	+ 0.3%	97.2%	97.5%	+ 0.3%
Days on Market Until Sale	51	34	- 33.3%	58	45	- 22.4%
Inventory of Homes for Sale	876	675	- 22.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

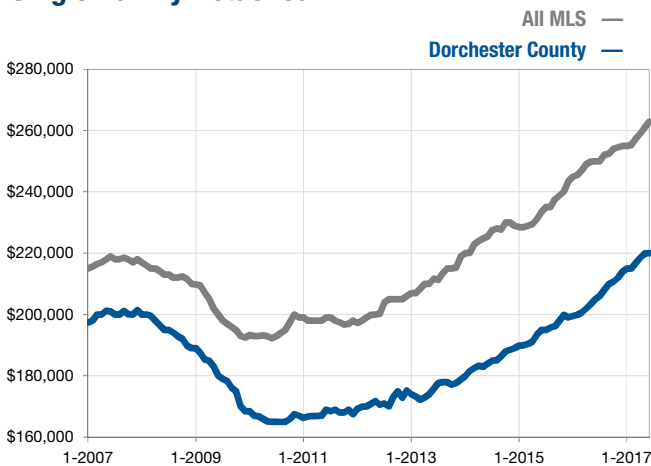
Townhouse-Condo Attached

Key Metrics	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	53	45	- 15.1%	239	239	0.0%
Closed Sales	33	30	- 9.1%	170	196	+ 15.3%
Median Sales Price*	\$135,740	\$144,345	+ 6.3%	\$135,593	\$137,738	+ 1.6%
Average Sales Price*	\$136,066	\$146,405	+ 7.6%	\$135,637	\$142,455	+ 5.0%
Percent of Original List Price Received*	96.3%	99.7%	+ 3.5%	96.9%	98.2%	+ 1.3%
Days on Market Until Sale	79	32	- 59.5%	70	49	- 30.0%
Inventory of Homes for Sale	98	53	- 45.9%	--	--	--

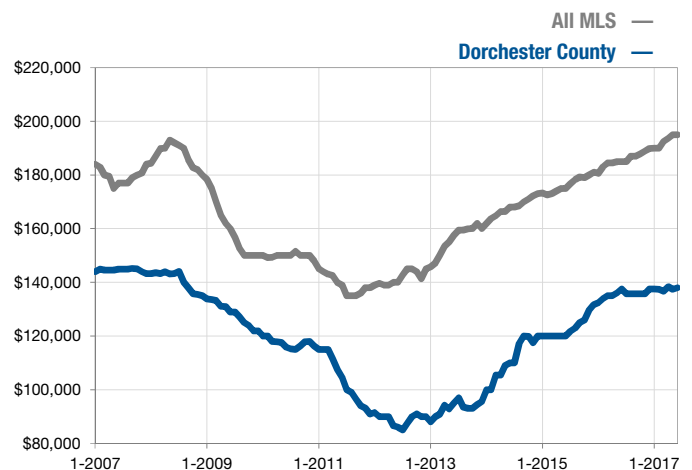
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached



Local Market Update – June 2017

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Dorchester Road Corridor

Area 61

Single-Family Detached	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
Key Metrics						
New Listings	105	118	+ 12.4%	680	658	- 3.2%
Closed Sales	104	101	- 2.9%	454	473	+ 4.2%
Median Sales Price*	\$214,000	\$227,900	+ 6.5%	\$212,705	\$229,500	+ 7.9%
Average Sales Price*	\$237,936	\$246,784	+ 3.7%	\$226,319	\$241,736	+ 6.8%
Percent of Original List Price Received*	96.7%	98.4%	+ 1.8%	97.3%	97.9%	+ 0.6%
Days on Market Until Sale	55	29	- 47.3%	55	40	- 27.3%
Inventory of Homes for Sale	251	181	- 27.9%	--	--	--

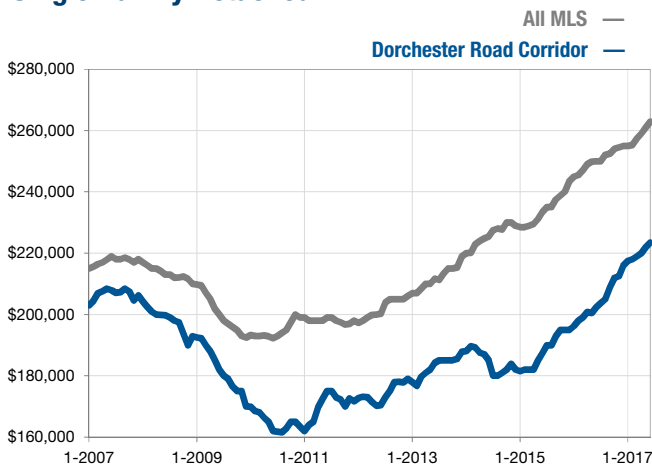
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
Key Metrics						
New Listings	25	27	+ 8.0%	131	152	+ 16.0%
Closed Sales	18	19	+ 5.6%	88	114	+ 29.5%
Median Sales Price*	\$142,500	\$145,190	+ 1.9%	\$148,950	\$152,395	+ 2.3%
Average Sales Price*	\$144,896	\$145,676	+ 0.5%	\$145,588	\$152,761	+ 4.9%
Percent of Original List Price Received*	96.4%	99.9%	+ 3.6%	97.5%	98.8%	+ 1.3%
Days on Market Until Sale	103	28	- 72.8%	73	49	- 32.9%
Inventory of Homes for Sale	56	41	- 26.8%	--	--	--

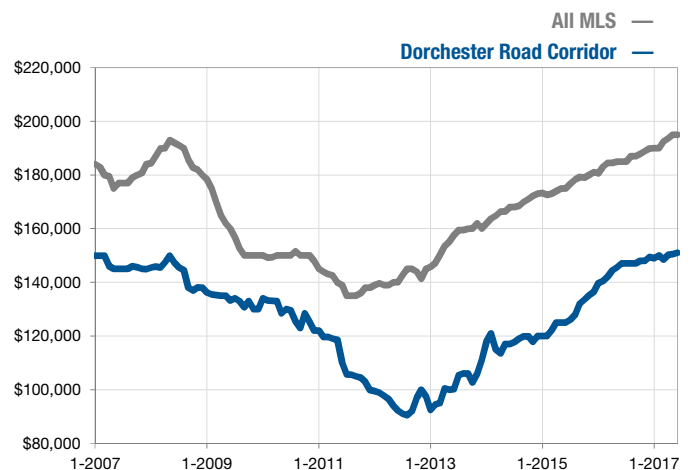
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached



Local Market Update – June 2017

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Downtown Charleston

Area 51

Single-Family Detached	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
Key Metrics						
New Listings	31	26	- 16.1%	179	163	- 8.9%
Closed Sales	31	26	- 16.1%	110	133	+ 20.9%
Median Sales Price*	\$919,000	\$1,265,000	+ 37.6%	\$825,000	\$932,500	+ 13.0%
Average Sales Price*	\$1,653,260	\$1,458,865	- 11.8%	\$1,216,890	\$1,309,579	+ 7.6%
Percent of Original List Price Received*	92.0%	93.6%	+ 1.7%	92.4%	93.1%	+ 0.8%
Days on Market Until Sale	116	91	- 21.6%	93	103	+ 10.8%
Inventory of Homes for Sale	136	101	- 25.7%	--	--	--

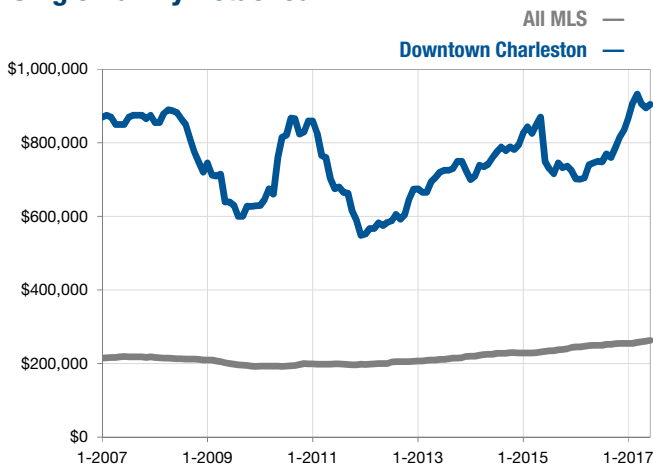
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
Key Metrics						
New Listings	24	24	0.0%	173	183	+ 5.8%
Closed Sales	23	12	- 47.8%	108	112	+ 3.7%
Median Sales Price*	\$452,500	\$512,500	+ 13.3%	\$500,000	\$550,000	+ 10.0%
Average Sales Price*	\$607,330	\$788,625	+ 29.9%	\$633,476	\$675,716	+ 6.7%
Percent of Original List Price Received*	95.4%	97.1%	+ 1.8%	93.4%	93.8%	+ 0.4%
Days on Market Until Sale	66	31	- 53.0%	123	97	- 21.1%
Inventory of Homes for Sale	130	101	- 22.3%	--	--	--

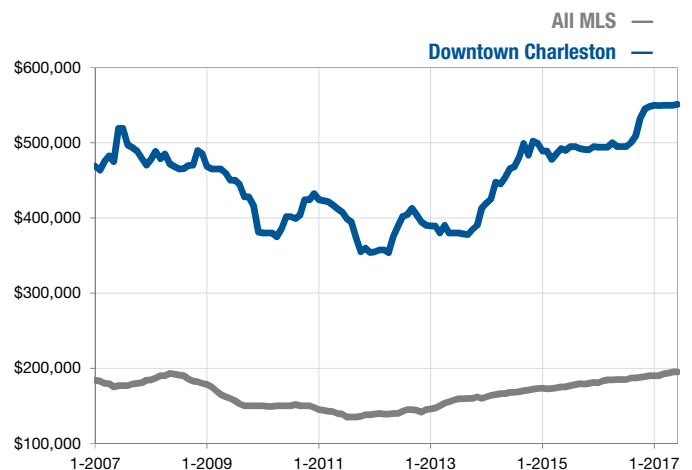
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Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached



Local Market Update – June 2017

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Edisto Area

Areas 26, 27 & 28

Single-Family Detached

Key Metrics	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	20	21	+ 5.0%	93	99	+ 6.5%
Closed Sales	10	13	+ 30.0%	67	69	+ 3.0%
Median Sales Price*	\$461,250	\$404,750	- 12.2%	\$384,000	\$403,000	+ 4.9%
Average Sales Price*	\$523,405	\$477,942	- 8.7%	\$450,050	\$588,633	+ 30.8%
Percent of Original List Price Received*	93.1%	95.9%	+ 3.0%	93.0%	93.4%	+ 0.4%
Days on Market Until Sale	161	187	+ 16.1%	145	175	+ 20.7%
Inventory of Homes for Sale	104	87	- 16.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

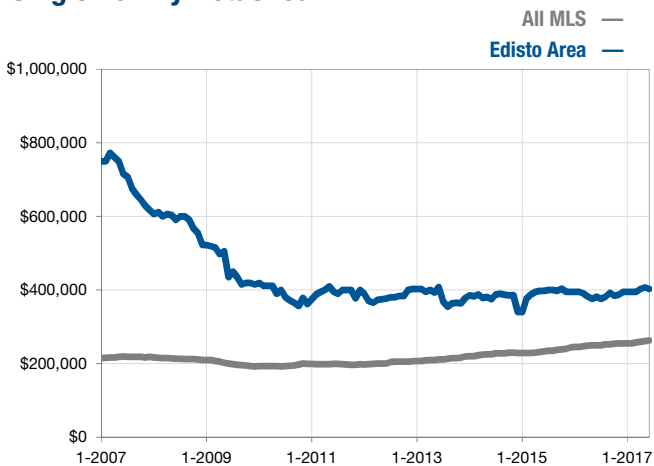
Townhouse-Condo Attached

Key Metrics	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	3	3	0.0%	22	21	- 4.5%
Closed Sales	3	5	+ 66.7%	6	23	+ 283.3%
Median Sales Price*	\$139,500	\$139,500	0.0%	\$172,750	\$144,500	- 16.4%
Average Sales Price*	\$166,167	\$199,800	+ 20.2%	\$195,833	\$185,083	- 5.5%
Percent of Original List Price Received*	96.4%	93.4%	- 3.1%	94.5%	92.5%	- 2.1%
Days on Market Until Sale	123	73	- 40.7%	112	143	+ 27.7%
Inventory of Homes for Sale	28	14	- 50.0%	--	--	--

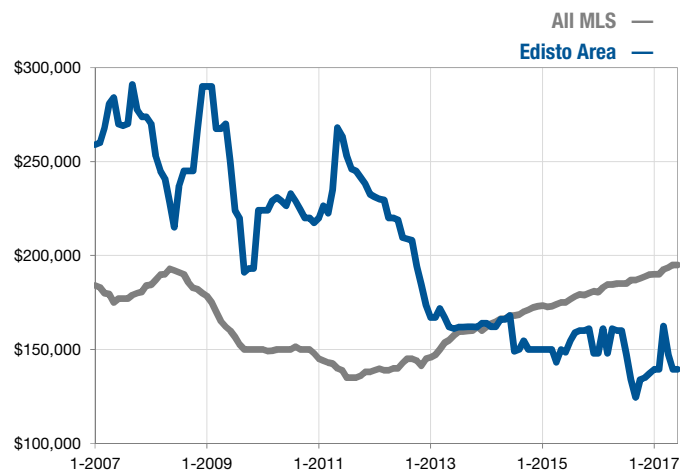
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Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached



Local Market Update – June 2017

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Folly Beach

Area 22

Single-Family Detached	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
Key Metrics						
New Listings	17	8	- 52.9%	86	58	- 32.6%
Closed Sales	13	15	+ 15.4%	42	65	+ 54.8%
Median Sales Price*	\$725,000	\$658,000	- 9.2%	\$615,000	\$675,000	+ 9.8%
Average Sales Price*	\$789,300	\$695,800	- 11.8%	\$691,944	\$689,582	- 0.3%
Percent of Original List Price Received*	91.1%	90.2%	- 1.0%	93.9%	90.6%	- 3.5%
Days on Market Until Sale	94	146	+ 55.3%	106	126	+ 18.9%
Inventory of Homes for Sale	77	30	- 61.0%	--	--	--

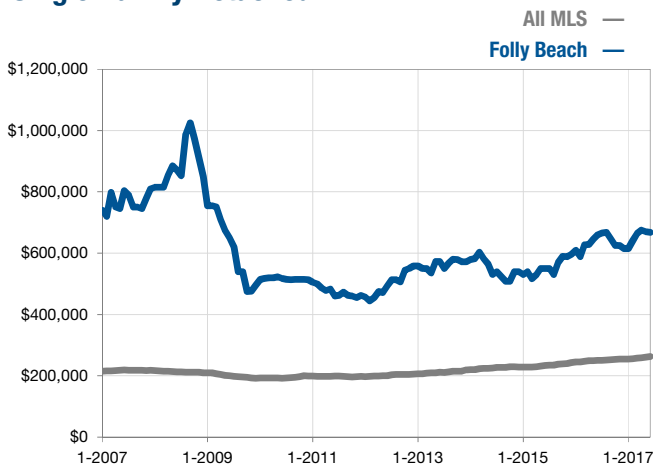
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
Key Metrics						
New Listings	6	7	+ 16.7%	43	50	+ 16.3%
Closed Sales	4	8	+ 100.0%	32	31	- 3.1%
Median Sales Price*	\$197,100	\$381,500	+ 93.6%	\$376,000	\$433,000	+ 15.2%
Average Sales Price*	\$232,050	\$373,488	+ 61.0%	\$378,288	\$399,755	+ 5.7%
Percent of Original List Price Received*	92.9%	97.4%	+ 4.8%	93.0%	97.2%	+ 4.5%
Days on Market Until Sale	147	124	- 15.6%	96	82	- 14.6%
Inventory of Homes for Sale	28	32	+ 14.3%	--	--	--

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Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached



Local Market Update – June 2017

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Goose Creek / Moncks Corner

Areas 72, 73 & 74

Single-Family Detached	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
Key Metrics						
New Listings	316	369	+ 16.8%	1,738	1,940	+ 11.6%
Closed Sales	277	293	+ 5.8%	1,347	1,461	+ 8.5%
Median Sales Price*	\$222,000	\$220,000	- 0.9%	\$209,900	\$223,990	+ 6.7%
Average Sales Price*	\$225,426	\$230,857	+ 2.4%	\$215,778	\$231,773	+ 7.4%
Percent of Original List Price Received*	98.8%	98.8%	0.0%	98.3%	98.3%	0.0%
Days on Market Until Sale	57	35	- 38.6%	57	39	- 31.6%
Inventory of Homes for Sale	690	573	- 17.0%	--	--	--

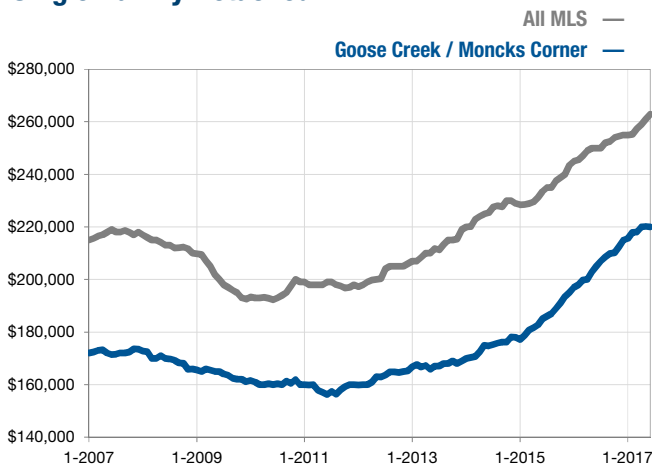
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
Key Metrics						
New Listings	39	42	+ 7.7%	206	281	+ 36.4%
Closed Sales	33	43	+ 30.3%	122	204	+ 67.2%
Median Sales Price*	\$132,000	\$143,200	+ 8.5%	\$126,510	\$150,495	+ 19.0%
Average Sales Price*	\$130,628	\$154,783	+ 18.5%	\$124,272	\$152,290	+ 22.5%
Percent of Original List Price Received*	97.4%	98.4%	+ 1.0%	96.8%	98.6%	+ 1.9%
Days on Market Until Sale	53	39	- 26.4%	50	53	+ 6.0%
Inventory of Homes for Sale	96	80	- 16.7%	--	--	--

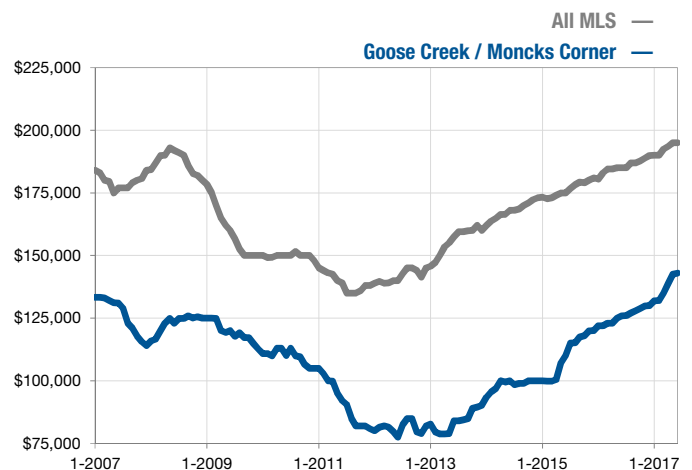
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached



Local Market Update – June 2017

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Greater North Charleston

Areas 31 & 32

Single-Family Detached

Key Metrics	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	123	116	- 5.7%	717	725	+ 1.1%
Closed Sales	91	113	+ 24.2%	565	618	+ 9.4%
Median Sales Price*	\$168,040	\$180,394	+ 7.4%	\$175,000	\$190,000	+ 8.6%
Average Sales Price*	\$165,087	\$168,801	+ 2.2%	\$173,503	\$189,437	+ 9.2%
Percent of Original List Price Received*	97.9%	95.9%	- 2.0%	96.1%	97.2%	+ 1.1%
Days on Market Until Sale	30	43	+ 43.3%	44	43	- 2.3%
Inventory of Homes for Sale	269	185	- 31.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

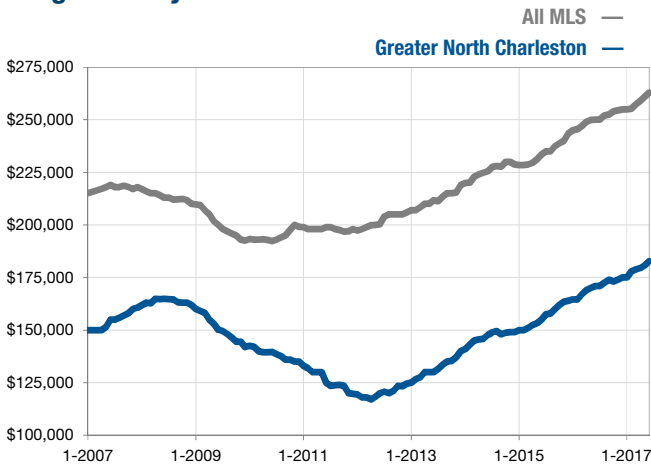
Townhouse-Condo Attached

Key Metrics	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	21	29	+ 38.1%	131	160	+ 22.1%
Closed Sales	19	26	+ 36.8%	103	118	+ 14.6%
Median Sales Price*	\$101,000	\$116,750	+ 15.6%	\$106,000	\$114,250	+ 7.8%
Average Sales Price*	\$110,337	\$157,222	+ 42.5%	\$119,672	\$139,173	+ 16.3%
Percent of Original List Price Received*	95.4%	97.2%	+ 1.9%	94.3%	96.1%	+ 1.9%
Days on Market Until Sale	63	41	- 34.9%	49	34	- 30.6%
Inventory of Homes for Sale	44	47	+ 6.8%	--	--	--

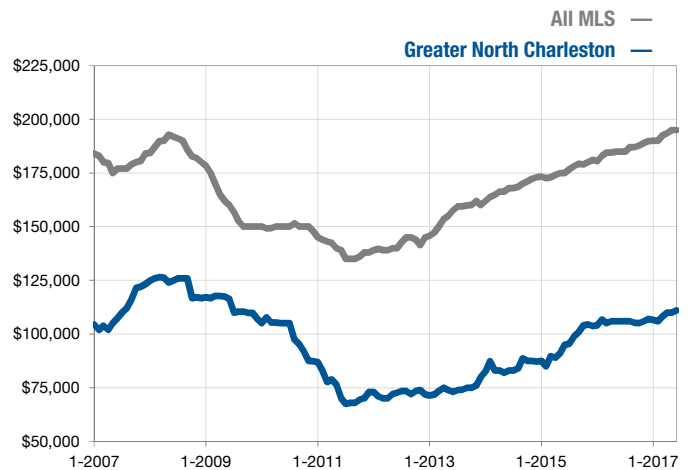
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Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached



Local Market Update – June 2017

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Greater Summerville Area

Areas 62 & 63

Single-Family Detached	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
Key Metrics						
New Listings	238	259	+ 8.8%	1,366	1,383	+ 1.2%
Closed Sales	220	236	+ 7.3%	915	1,005	+ 9.8%
Median Sales Price*	\$224,450	\$226,250	+ 0.8%	\$209,900	\$220,000	+ 4.8%
Average Sales Price*	\$235,760	\$250,151	+ 6.1%	\$225,616	\$239,651	+ 6.2%
Percent of Original List Price Received*	98.4%	98.2%	- 0.2%	97.3%	97.6%	+ 0.3%
Days on Market Until Sale	48	37	- 22.9%	59	45	- 23.7%
Inventory of Homes for Sale	590	463	- 21.5%	--	--	--

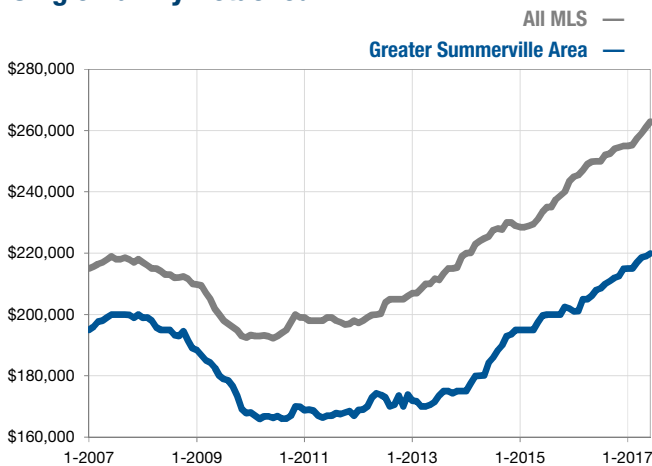
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
Key Metrics						
New Listings	28	18	- 35.7%	108	86	- 20.4%
Closed Sales	15	11	- 26.7%	82	80	- 2.4%
Median Sales Price*	\$126,210	\$133,210	+ 5.5%	\$126,193	\$132,170	+ 4.7%
Average Sales Price*	\$125,469	\$147,665	+ 17.7%	\$124,957	\$127,870	+ 2.3%
Percent of Original List Price Received*	96.3%	99.2%	+ 3.0%	96.3%	97.2%	+ 0.9%
Days on Market Until Sale	50	39	- 22.0%	66	48	- 27.3%
Inventory of Homes for Sale	42	12	- 71.4%	--	--	--

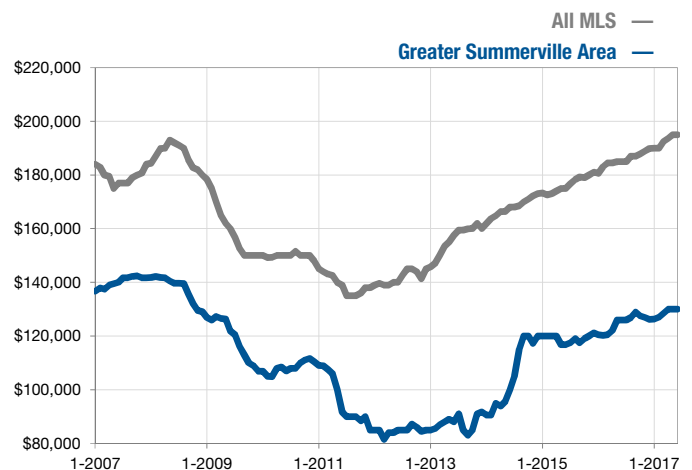
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Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached



Local Market Update – June 2017

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Hanahan

Area 71

Single-Family Detached

Key Metrics	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	38	26	- 31.6%	190	162	- 14.7%
Closed Sales	27	33	+ 22.2%	158	117	- 25.9%
Median Sales Price*	\$228,500	\$252,500	+ 10.5%	\$243,300	\$239,900	- 1.4%
Average Sales Price*	\$243,947	\$266,621	+ 9.3%	\$239,113	\$244,681	+ 2.3%
Percent of Original List Price Received*	96.8%	96.1%	- 0.7%	97.1%	95.7%	- 1.4%
Days on Market Until Sale	23	34	+ 47.8%	41	51	+ 24.4%
Inventory of Homes for Sale	58	45	- 22.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached

Key Metrics	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	1	5	+ 400.0%	16	19	+ 18.8%
Closed Sales	4	3	- 25.0%	16	16	0.0%
Median Sales Price*	\$140,000	\$59,000	- 57.9%	\$133,000	\$135,000	+ 1.5%
Average Sales Price*	\$174,350	\$65,633	- 62.4%	\$172,434	\$146,069	- 15.3%
Percent of Original List Price Received*	96.8%	77.3%	- 20.1%	99.0%	94.7%	- 4.3%
Days on Market Until Sale	30	110	+ 266.7%	49	50	+ 2.0%
Inventory of Homes for Sale	8	7	- 12.5%	--	--	--

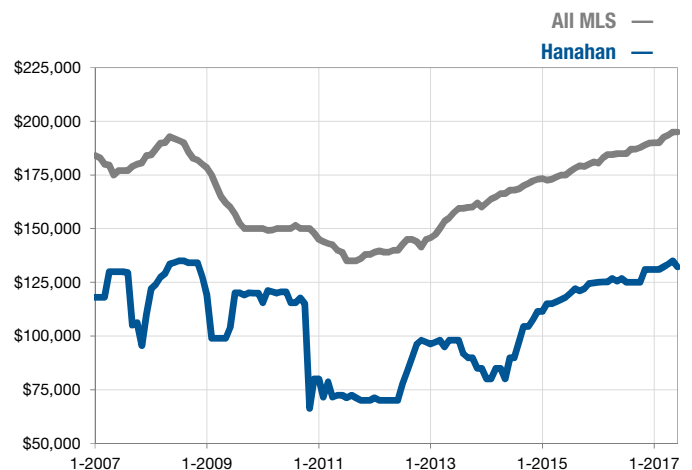
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Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached



Local Market Update – June 2017

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Hollywood / Ravenel / Meggett Area

Area 13

Single-Family Detached	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
Key Metrics						
New Listings	33	24	- 27.3%	180	138	- 23.3%
Closed Sales	17	18	+ 5.9%	78	71	- 9.0%
Median Sales Price*	\$355,375	\$355,835	+ 0.1%	\$350,500	\$373,000	+ 6.4%
Average Sales Price*	\$328,706	\$321,199	- 2.3%	\$400,379	\$356,432	- 11.0%
Percent of Original List Price Received*	96.0%	97.8%	+ 1.9%	93.6%	96.7%	+ 3.3%
Days on Market Until Sale	91	111	+ 22.0%	96	93	- 3.1%
Inventory of Homes for Sale	124	99	- 20.2%	--	--	--

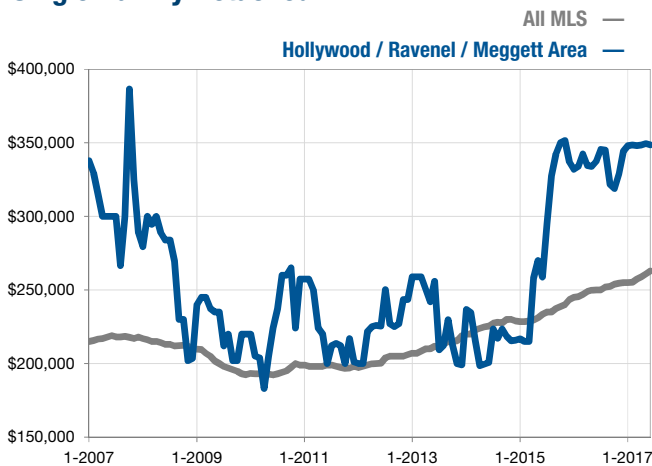
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
Key Metrics						
New Listings	4	2	- 50.0%	10	12	+ 20.0%
Closed Sales	1	0	- 100.0%	6	12	+ 100.0%
Median Sales Price*	\$358,887	\$0	- 100.0%	\$306,448	\$278,500	- 9.1%
Average Sales Price*	\$358,887	\$0	- 100.0%	\$303,808	\$297,593	- 2.0%
Percent of Original List Price Received*	101.7%	0.0%	- 100.0%	102.2%	102.3%	+ 0.1%
Days on Market Until Sale	0	0	--	70	108	+ 54.3%
Inventory of Homes for Sale	7	5	- 28.6%	--	--	--

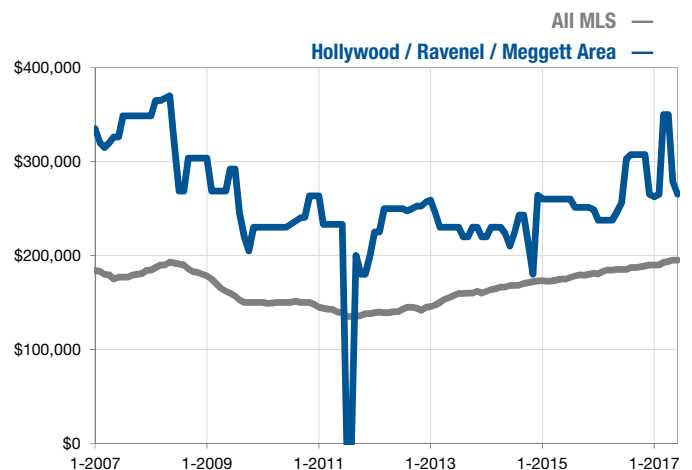
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Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached



Local Market Update – June 2017

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Isle of Palms

Areas 44 & 45

Single-Family Detached

Key Metrics	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	21	31	+ 47.6%	154	165	+ 7.1%
Closed Sales	23	19	- 17.4%	94	113	+ 20.2%
Median Sales Price*	\$955,500	\$760,000	- 20.5%	\$912,500	\$810,000	- 11.2%
Average Sales Price*	\$1,259,661	\$1,155,395	- 8.3%	\$1,228,371	\$1,051,129	- 14.4%
Percent of Original List Price Received*	90.8%	92.6%	+ 2.0%	91.1%	91.6%	+ 0.5%
Days on Market Until Sale	134	117	- 12.7%	138	129	- 6.5%
Inventory of Homes for Sale	150	130	- 13.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

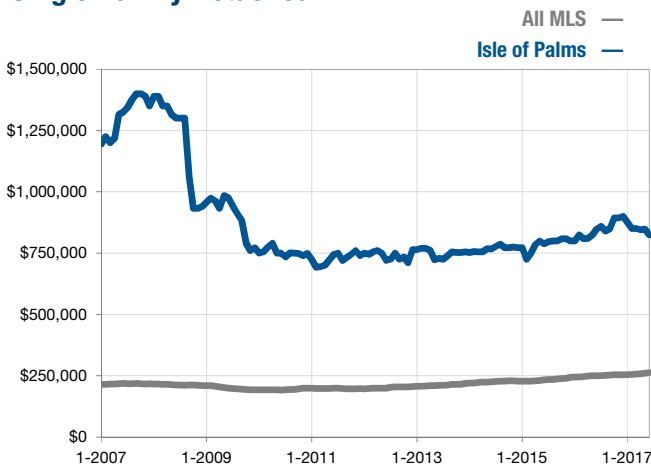
Townhouse-Condo Attached

Key Metrics	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	12	19	+ 58.3%	86	84	- 2.3%
Closed Sales	12	8	- 33.3%	39	46	+ 17.9%
Median Sales Price*	\$400,000	\$388,750	- 2.8%	\$487,500	\$522,000	+ 7.1%
Average Sales Price*	\$417,083	\$384,313	- 7.9%	\$493,981	\$528,933	+ 7.1%
Percent of Original List Price Received*	96.4%	93.5%	- 3.0%	93.4%	94.2%	+ 0.9%
Days on Market Until Sale	69	133	+ 92.8%	118	142	+ 20.3%
Inventory of Homes for Sale	94	74	- 21.3%	--	--	--

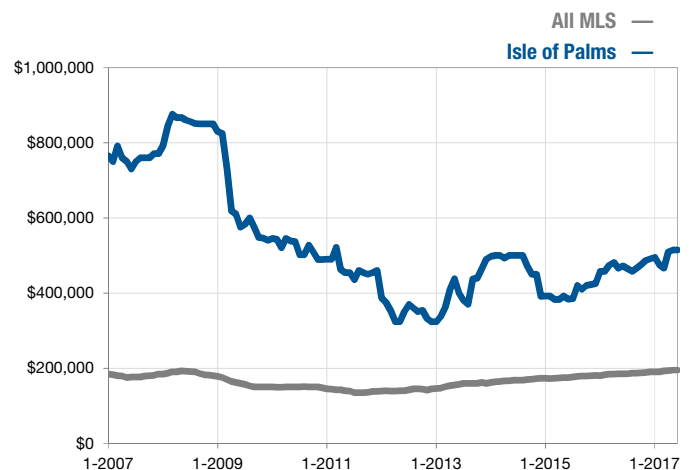
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Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached



Local Market Update – June 2017

A Research Tool Provided by the Charleston Trident Association of REALTORS®



James Island

Area 21

Single-Family Detached

Key Metrics	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	90	97	+ 7.8%	478	579	+ 21.1%
Closed Sales	83	90	+ 8.4%	369	390	+ 5.7%
Median Sales Price*	\$341,000	\$373,700	+ 9.6%	\$310,000	\$339,950	+ 9.7%
Average Sales Price*	\$367,214	\$423,715	+ 15.4%	\$345,276	\$400,168	+ 15.9%
Percent of Original List Price Received*	97.1%	97.2%	+ 0.1%	96.9%	96.2%	- 0.7%
Days on Market Until Sale	37	34	- 8.1%	41	44	+ 7.3%
Inventory of Homes for Sale	156	161	+ 3.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

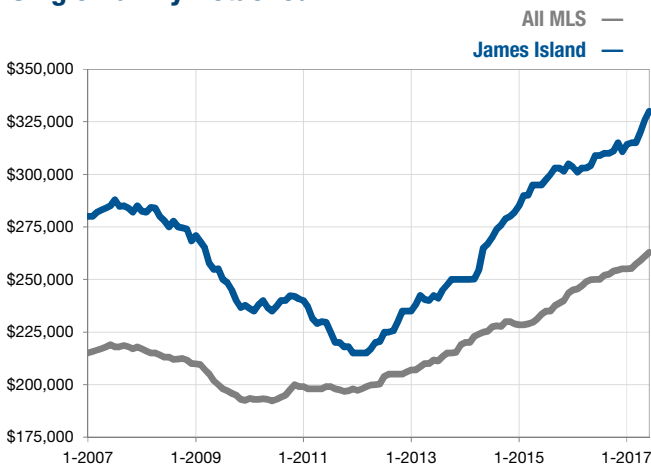
Townhouse-Condo Attached

Key Metrics	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	33	22	- 33.3%	151	142	- 6.0%
Closed Sales	29	29	0.0%	114	132	+ 15.8%
Median Sales Price*	\$195,000	\$179,900	- 7.7%	\$174,950	\$184,000	+ 5.2%
Average Sales Price*	\$179,931	\$173,879	- 3.4%	\$169,573	\$189,919	+ 12.0%
Percent of Original List Price Received*	96.6%	97.7%	+ 1.1%	95.6%	96.5%	+ 0.9%
Days on Market Until Sale	37	52	+ 40.5%	53	48	- 9.4%
Inventory of Homes for Sale	45	32	- 28.9%	--	--	--

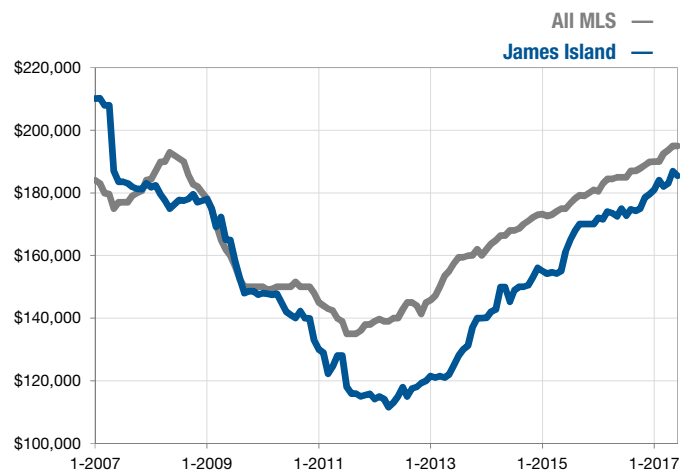
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Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached



Local Market Update – June 2017

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Johns Island

Area 23

Single-Family Detached

Key Metrics	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	63	118	+ 87.3%	420	582	+ 38.6%
Closed Sales	62	75	+ 21.0%	282	278	- 1.4%
Median Sales Price*	\$290,402	\$304,999	+ 5.0%	\$287,412	\$303,032	+ 5.4%
Average Sales Price*	\$312,894	\$343,409	+ 9.8%	\$329,527	\$355,405	+ 7.9%
Percent of Original List Price Received*	98.4%	98.0%	- 0.4%	98.1%	97.8%	- 0.3%
Days on Market Until Sale	54	38	- 29.6%	59	55	- 6.8%
Inventory of Homes for Sale	242	271	+ 12.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

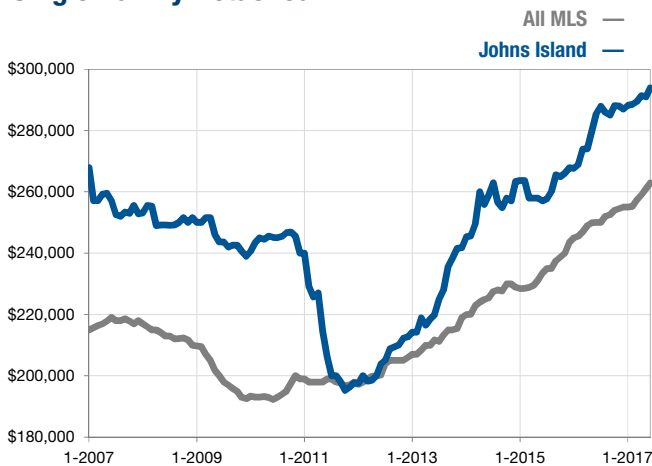
Townhouse-Condo Attached

Key Metrics	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	12	13	+ 8.3%	59	64	+ 8.5%
Closed Sales	12	10	- 16.7%	40	43	+ 7.5%
Median Sales Price*	\$221,000	\$184,250	- 16.6%	\$209,500	\$214,000	+ 2.1%
Average Sales Price*	\$217,832	\$197,450	- 9.4%	\$203,357	\$201,659	- 0.8%
Percent of Original List Price Received*	95.6%	96.2%	+ 0.6%	97.4%	96.4%	- 1.0%
Days on Market Until Sale	79	43	- 45.6%	51	62	+ 21.6%
Inventory of Homes for Sale	19	20	+ 5.3%	--	--	--

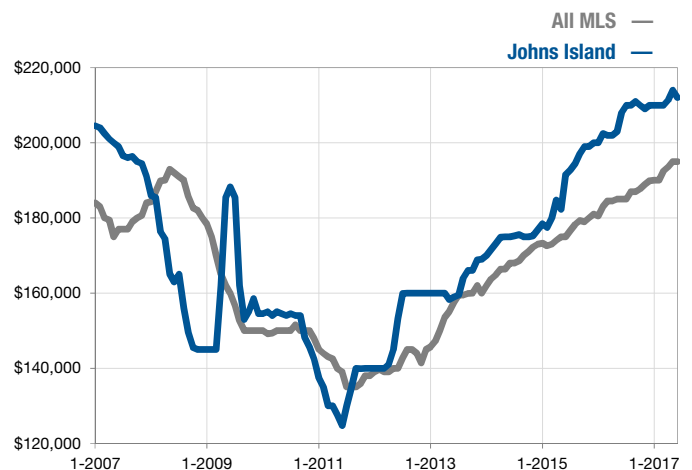
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached



Local Market Update – June 2017

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Kiawah

Area 25

Single-Family Detached	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
Key Metrics						
New Listings	9	3	- 66.7%	55	56	+ 1.8%
Closed Sales	1	7	+ 600.0%	13	15	+ 15.4%
Median Sales Price*	\$885,000	\$1,130,000	+ 27.7%	\$885,000	\$1,130,000	+ 27.7%
Average Sales Price*	\$885,000	\$1,111,286	+ 25.6%	\$1,082,115	\$1,385,000	+ 28.0%
Percent of Original List Price Received*	88.9%	90.6%	+ 1.9%	90.9%	89.8%	- 1.2%
Days on Market Until Sale	89	177	+ 98.9%	169	202	+ 19.5%
Inventory of Homes for Sale	60	77	+ 28.3%	--	--	--

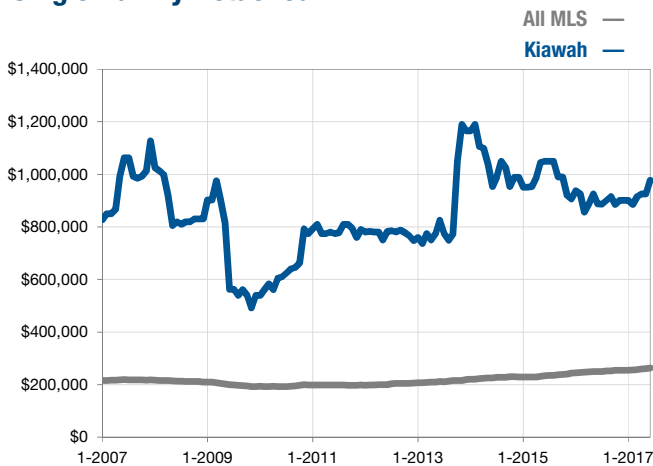
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
Key Metrics						
New Listings	5	5	0.0%	44	47	+ 6.8%
Closed Sales	4	1	- 75.0%	14	17	+ 21.4%
Median Sales Price*	\$416,005	\$315,000	- 24.3%	\$312,000	\$375,000	+ 20.2%
Average Sales Price*	\$471,752	\$315,000	- 33.2%	\$366,715	\$593,000	+ 61.7%
Percent of Original List Price Received*	91.2%	96.9%	+ 6.3%	91.1%	87.8%	- 3.6%
Days on Market Until Sale	291	27	- 90.7%	186	323	+ 73.7%
Inventory of Homes for Sale	57	60	+ 5.3%	--	--	--

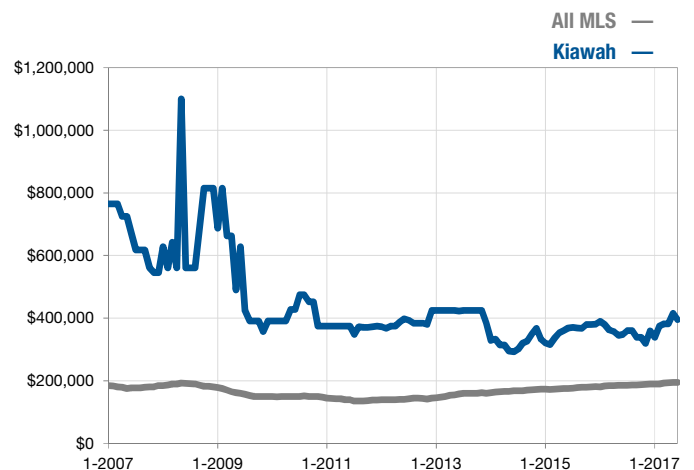
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Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached



Local Market Update – June 2017

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Lower Mount Pleasant

Area 42

Single-Family Detached	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
Key Metrics						
New Listings	100	126	+ 26.0%	647	694	+ 7.3%
Closed Sales	110	123	+ 11.8%	448	443	- 1.1%
Median Sales Price*	\$455,950	\$503,000	+ 10.3%	\$485,000	\$511,278	+ 5.4%
Average Sales Price*	\$570,253	\$661,188	+ 15.9%	\$600,586	\$644,955	+ 7.4%
Percent of Original List Price Received*	94.9%	95.4%	+ 0.5%	95.0%	95.4%	+ 0.4%
Days on Market Until Sale	46	50	+ 8.7%	60	58	- 3.3%
Inventory of Homes for Sale	269	244	- 9.3%	--	--	--

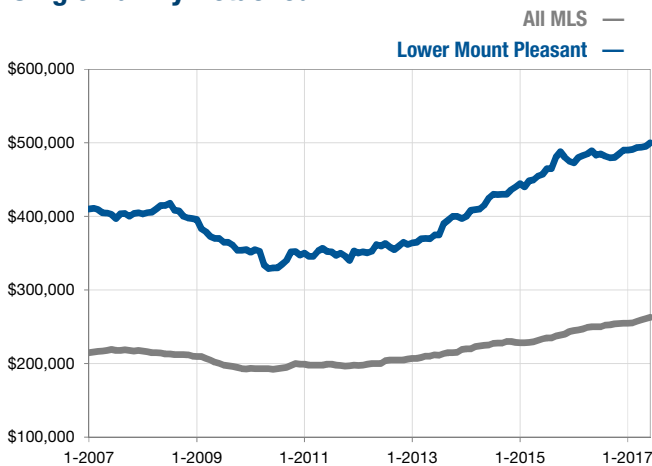
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
Key Metrics						
New Listings	45	51	+ 13.3%	281	276	- 1.8%
Closed Sales	33	34	+ 3.0%	182	240	+ 31.9%
Median Sales Price*	\$220,000	\$222,000	+ 0.9%	\$229,000	\$237,750	+ 3.8%
Average Sales Price*	\$328,492	\$288,683	- 12.1%	\$325,727	\$338,240	+ 3.8%
Percent of Original List Price Received*	98.8%	95.2%	- 3.6%	96.9%	96.5%	- 0.4%
Days on Market Until Sale	39	61	+ 56.4%	51	58	+ 13.7%
Inventory of Homes for Sale	115	83	- 27.8%	--	--	--

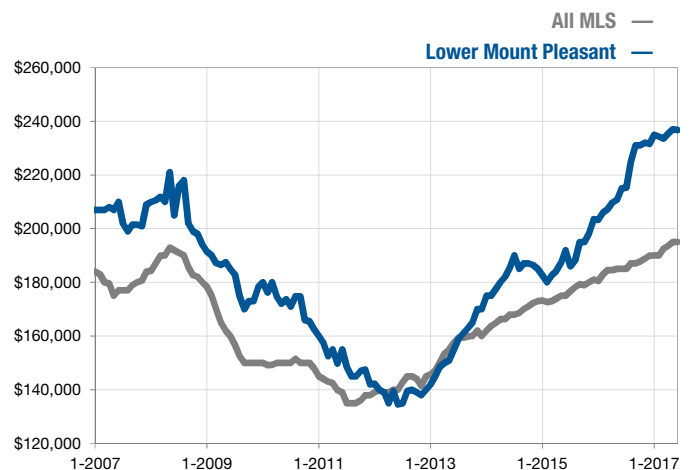
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Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached



Local Market Update – June 2017

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Rural Berkeley County

Area 75

Single-Family Detached

Key Metrics	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	15	16	+ 6.7%	84	88	+ 4.8%
Closed Sales	8	12	+ 50.0%	44	38	- 13.6%
Median Sales Price*	\$69,750	\$152,500	+ 118.6%	\$143,500	\$150,000	+ 4.5%
Average Sales Price*	\$113,863	\$226,433	+ 98.9%	\$163,553	\$179,172	+ 9.5%
Percent of Original List Price Received*	84.6%	92.1%	+ 8.9%	88.3%	92.3%	+ 4.5%
Days on Market Until Sale	64	133	+ 107.8%	98	93	- 5.1%
Inventory of Homes for Sale	59	53	- 10.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

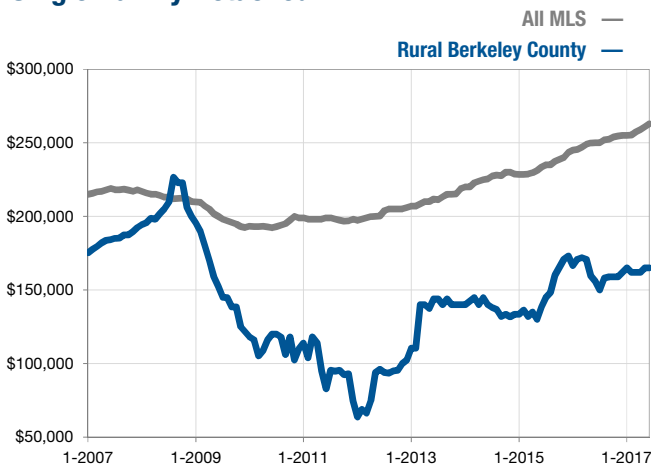
Townhouse-Condo Attached

Key Metrics	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	0	0	--	0	0	--
Closed Sales	0	0	--	1	0	- 100.0%
Median Sales Price*	\$0	\$0	--	\$34,400	\$0	- 100.0%
Average Sales Price*	\$0	\$0	--	\$34,400	\$0	- 100.0%
Percent of Original List Price Received*	0.0%	0.0%	--	86.0%	0.0%	- 100.0%
Days on Market Until Sale	0	0	--	92	0	- 100.0%
Inventory of Homes for Sale	0	0	--	--	--	--

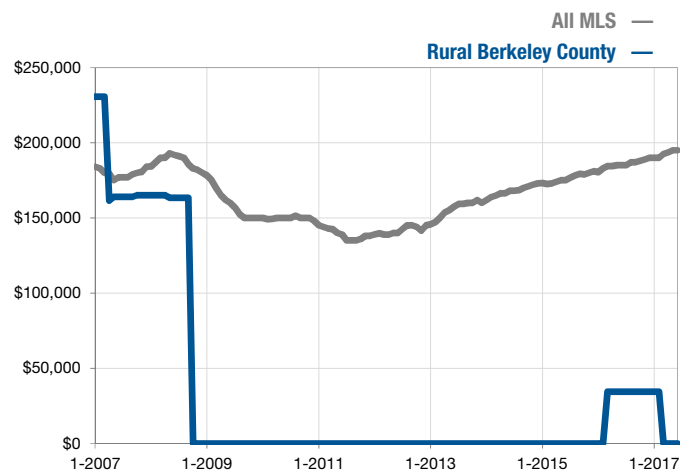
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Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached



Local Market Update – June 2017

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Seabrook Island

Area 30

Single-Family Detached

Key Metrics	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	9	11	+ 22.2%	86	103	+ 19.8%
Closed Sales	10	12	+ 20.0%	42	58	+ 38.1%
Median Sales Price*	\$458,450	\$749,950	+ 63.6%	\$569,500	\$653,650	+ 14.8%
Average Sales Price*	\$590,940	\$1,034,908	+ 75.1%	\$729,319	\$838,249	+ 14.9%
Percent of Original List Price Received*	90.7%	93.7%	+ 3.3%	87.9%	91.8%	+ 4.4%
Days on Market Until Sale	173	144	- 16.8%	228	160	- 29.8%
Inventory of Homes for Sale	98	94	- 4.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached

Key Metrics	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	8	13	+ 62.5%	69	100	+ 44.9%
Closed Sales	5	10	+ 100.0%	28	42	+ 50.0%
Median Sales Price*	\$146,500	\$214,750	+ 46.6%	\$180,000	\$245,500	+ 36.4%
Average Sales Price*	\$239,800	\$282,155	+ 17.7%	\$241,840	\$308,319	+ 27.5%
Percent of Original List Price Received*	97.3%	95.3%	- 2.1%	90.6%	92.1%	+ 1.7%
Days on Market Until Sale	50	87	+ 74.0%	135	125	- 7.4%
Inventory of Homes for Sale	83	91	+ 9.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached



Local Market Update – June 2017

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St. George / Rural Dorchester County

Area 64

Single-Family Detached	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
Key Metrics						
New Listings	7	11	+ 57.1%	36	45	+ 25.0%
Closed Sales	2	3	+ 50.0%	25	26	+ 4.0%
Median Sales Price*	\$93,325	\$120,000	+ 28.6%	\$139,000	\$142,625	+ 2.6%
Average Sales Price*	\$93,325	\$150,250	+ 61.0%	\$161,984	\$185,987	+ 14.8%
Percent of Original List Price Received*	103.2%	86.7%	- 16.0%	90.0%	86.3%	- 4.1%
Days on Market Until Sale	45	32	- 28.9%	94	158	+ 68.1%
Inventory of Homes for Sale	35	31	- 11.4%	--	--	--

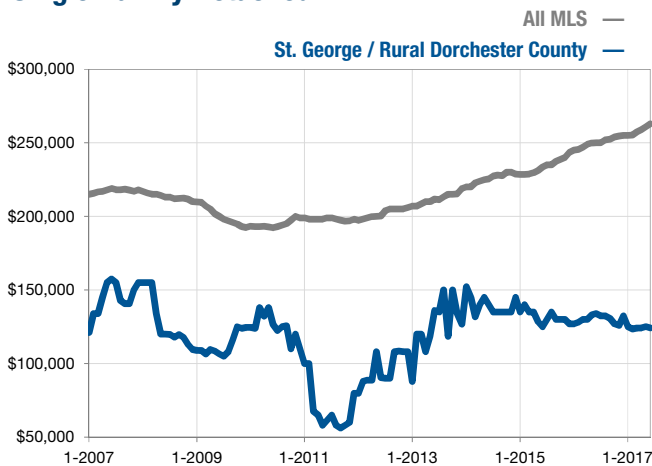
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
Key Metrics						
New Listings	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--

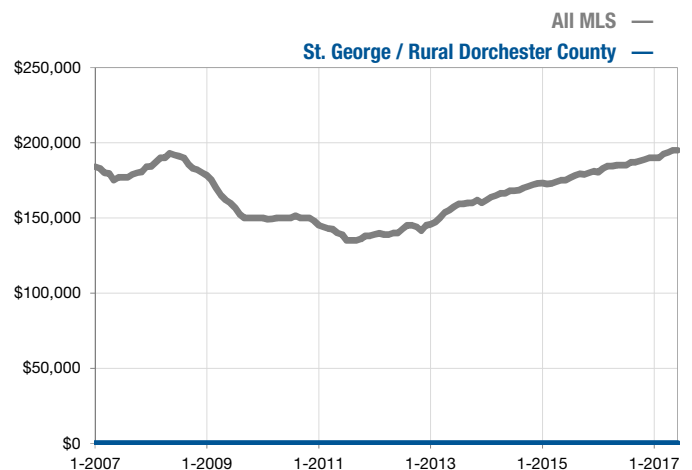
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Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached



Local Market Update – June 2017

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Sullivan's Island

Area 43

Single-Family Detached

Key Metrics	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	12	7	- 41.7%	55	51	- 7.3%
Closed Sales	10	6	- 40.0%	28	30	+ 7.1%
Median Sales Price*	\$1,600,000	\$2,466,250	+ 54.1%	\$1,500,000	\$1,762,500	+ 17.5%
Average Sales Price*	\$1,761,750	\$2,395,833	+ 36.0%	\$1,569,786	\$2,118,400	+ 34.9%
Percent of Original List Price Received*	87.6%	84.9%	- 3.1%	88.7%	89.9%	+ 1.4%
Days on Market Until Sale	200	120	- 40.0%	145	113	- 22.1%
Inventory of Homes for Sale	45	30	- 33.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

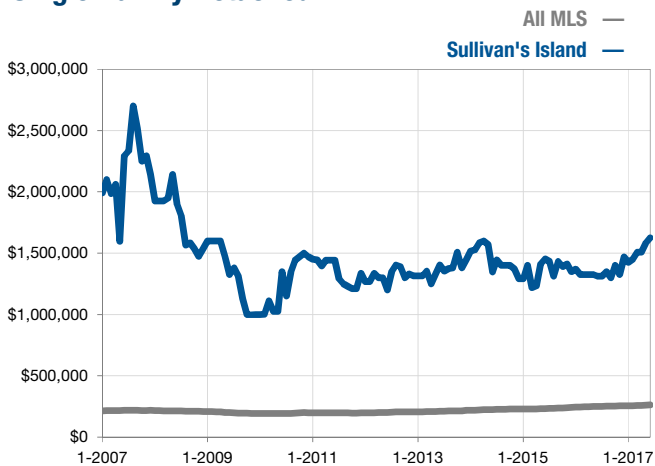
Townhouse-Condo Attached

Key Metrics	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	0	0	--	2	2	0.0%
Closed Sales	1	1	0.0%	4	3	- 25.0%
Median Sales Price*	\$545,000	\$670,000	+ 22.9%	\$525,000	\$512,500	- 2.4%
Average Sales Price*	\$545,000	\$670,000	+ 22.9%	\$495,000	\$475,500	- 3.9%
Percent of Original List Price Received*	100.0%	96.4%	- 3.6%	97.1%	90.4%	- 6.9%
Days on Market Until Sale	112	0	- 100.0%	107	216	+ 101.9%
Inventory of Homes for Sale	2	2	0.0%	--	--	--

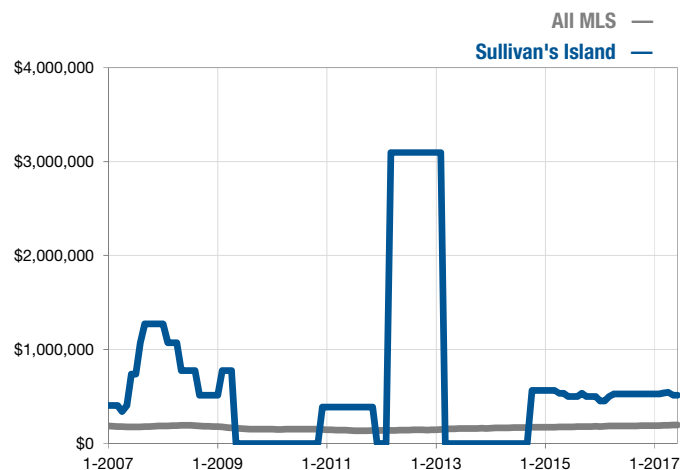
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Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached



Local Market Update – June 2017

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Upper Charleston Peninsula

Area 52

Single-Family Detached

Key Metrics	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	19	14	- 26.3%	124	104	- 16.1%
Closed Sales	31	15	- 51.6%	79	81	+ 2.5%
Median Sales Price*	\$443,750	\$380,000	- 14.4%	\$385,000	\$445,000	+ 15.6%
Average Sales Price*	\$474,470	\$372,387	- 21.5%	\$409,760	\$466,511	+ 13.9%
Percent of Original List Price Received*	95.5%	97.4%	+ 2.0%	94.5%	94.2%	- 0.3%
Days on Market Until Sale	63	17	- 73.0%	48	62	+ 29.2%
Inventory of Homes for Sale	47	28	- 40.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

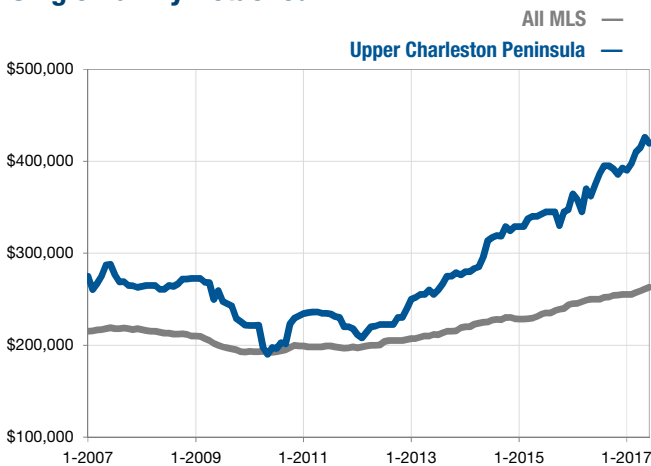
Townhouse-Condo Attached

Key Metrics	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	4	3	- 25.0%	29	29	0.0%
Closed Sales	4	2	- 50.0%	16	14	- 12.5%
Median Sales Price*	\$240,000	\$296,250	+ 23.4%	\$262,500	\$308,000	+ 17.3%
Average Sales Price*	\$392,875	\$296,250	- 24.6%	\$331,713	\$322,064	- 2.9%
Percent of Original List Price Received*	108.6%	94.9%	- 12.6%	99.8%	95.2%	- 4.6%
Days on Market Until Sale	38	10	- 73.7%	54	58	+ 7.4%
Inventory of Homes for Sale	11	10	- 9.1%	--	--	--

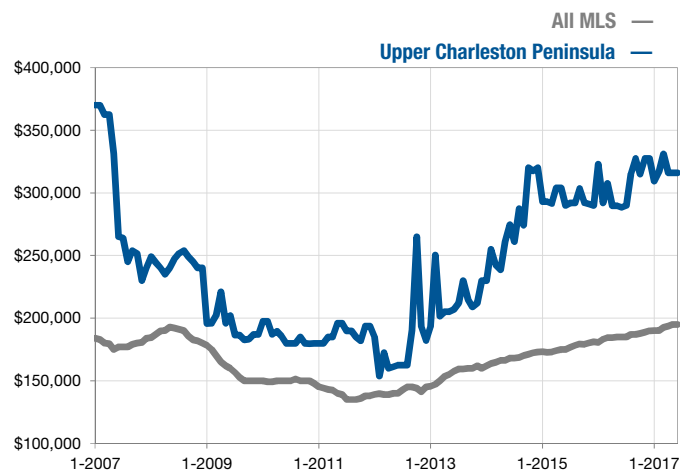
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Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached



Local Market Update – June 2017

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Upper Mount Pleasant

Area 41

Single-Family Detached

Key Metrics	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	127	156	+ 22.8%	900	892	- 0.9%
Closed Sales	152	119	- 21.7%	580	560	- 3.4%
Median Sales Price*	\$495,495	\$481,270	- 2.9%	\$465,000	\$473,207	+ 1.8%
Average Sales Price*	\$534,578	\$539,596	+ 0.9%	\$505,109	\$518,699	+ 2.7%
Percent of Original List Price Received*	98.2%	96.9%	- 1.3%	97.7%	97.0%	- 0.7%
Days on Market Until Sale	51	68	+ 33.3%	65	79	+ 21.5%
Inventory of Homes for Sale	493	422	- 14.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

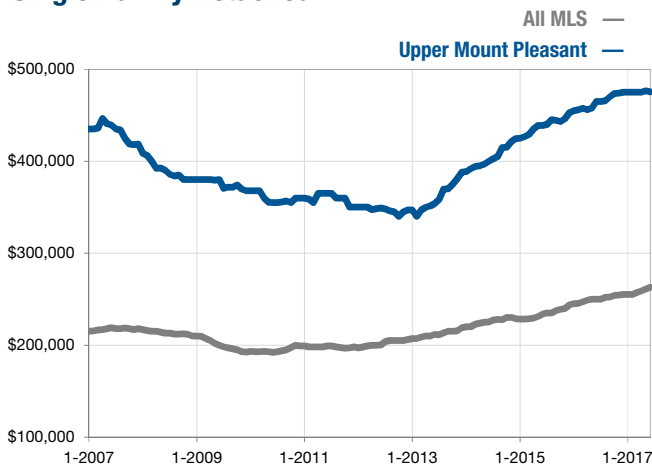
Townhouse-Condo Attached

Key Metrics	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	35	51	+ 45.7%	258	262	+ 1.6%
Closed Sales	40	42	+ 5.0%	200	170	- 15.0%
Median Sales Price*	\$276,233	\$342,708	+ 24.1%	\$235,000	\$302,500	+ 28.7%
Average Sales Price*	\$263,603	\$321,672	+ 22.0%	\$260,548	\$298,024	+ 14.4%
Percent of Original List Price Received*	98.3%	98.2%	- 0.1%	97.8%	97.4%	- 0.4%
Days on Market Until Sale	50	22	- 56.0%	45	46	+ 2.2%
Inventory of Homes for Sale	83	78	- 6.0%	--	--	--

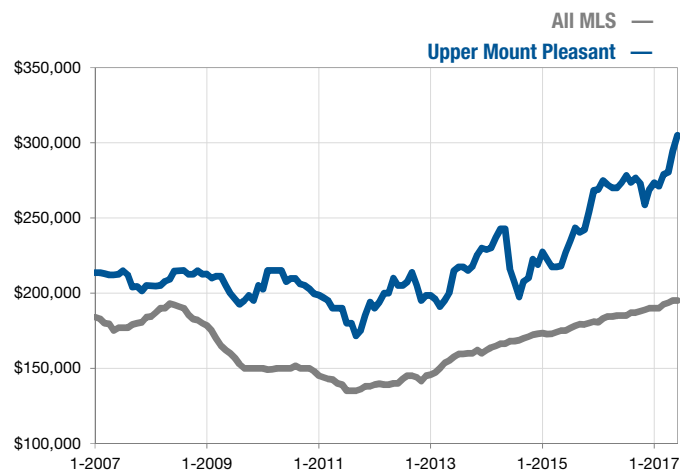
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Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached



Local Market Update – June 2017

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Wando / Cainhoy Area

Area 78

Single-Family Detached

Key Metrics	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	17	26	+ 52.9%	142	161	+ 13.4%
Closed Sales	25	17	- 32.0%	96	87	- 9.4%
Median Sales Price*	\$319,000	\$361,000	+ 13.2%	\$350,000	\$319,000	- 8.9%
Average Sales Price*	\$417,136	\$401,812	- 3.7%	\$435,844	\$388,490	- 10.9%
Percent of Original List Price Received*	97.3%	95.9%	- 1.4%	96.2%	96.5%	+ 0.3%
Days on Market Until Sale	51	69	+ 35.3%	58	50	- 13.8%
Inventory of Homes for Sale	61	93	+ 52.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

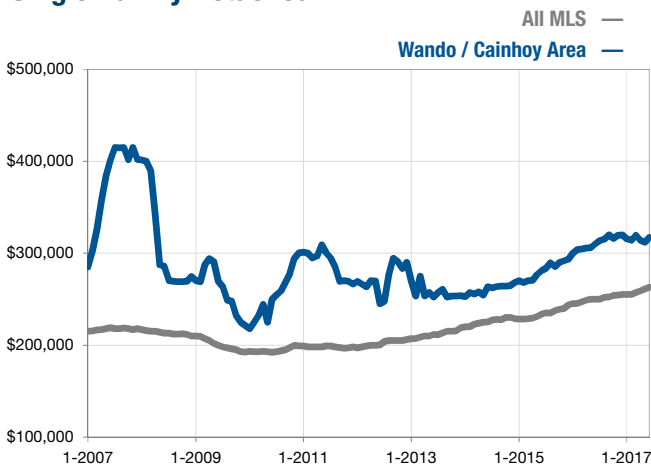
Townhouse-Condo Attached

Key Metrics	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	6	11	+ 83.3%	40	52	+ 30.0%
Closed Sales	9	6	- 33.3%	33	29	- 12.1%
Median Sales Price*	\$176,000	\$191,750	+ 8.9%	\$169,400	\$185,000	+ 9.2%
Average Sales Price*	\$178,133	\$197,067	+ 10.6%	\$172,719	\$188,762	+ 9.3%
Percent of Original List Price Received*	97.6%	98.5%	+ 0.9%	98.1%	97.3%	- 0.8%
Days on Market Until Sale	18	17	- 5.6%	24	37	+ 54.2%
Inventory of Homes for Sale	13	8	- 38.5%	--	--	--

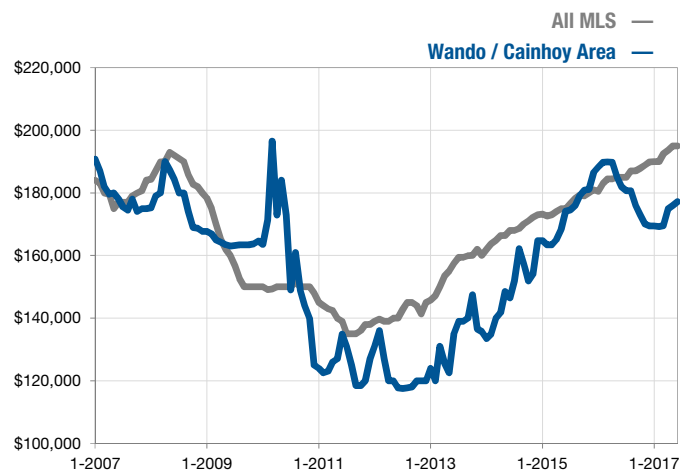
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Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached



Local Market Update – June 2017

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West Ashley Area

Areas 11 & 12

Single-Family Detached

Key Metrics	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	166	170	+ 2.4%	996	949	- 4.7%
Closed Sales	150	159	+ 6.0%	721	706	- 2.1%
Median Sales Price*	\$272,000	\$304,566	+ 12.0%	\$272,000	\$292,320	+ 7.5%
Average Sales Price*	\$296,929	\$332,858	+ 12.1%	\$288,447	\$318,619	+ 10.5%
Percent of Original List Price Received*	97.5%	97.4%	- 0.1%	96.7%	96.7%	0.0%
Days on Market Until Sale	25	29	+ 16.0%	37	35	- 5.4%
Inventory of Homes for Sale	344	254	- 26.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

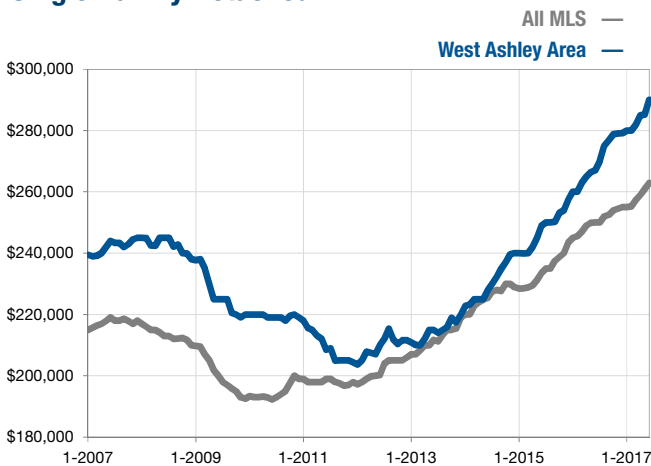
Townhouse-Condo Attached

Key Metrics	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	45	45	0.0%	286	293	+ 2.4%
Closed Sales	51	52	+ 2.0%	184	250	+ 35.9%
Median Sales Price*	\$189,500	\$182,100	- 3.9%	\$172,500	\$179,450	+ 4.0%
Average Sales Price*	\$193,682	\$181,016	- 6.5%	\$181,071	\$180,254	- 0.5%
Percent of Original List Price Received*	97.9%	98.2%	+ 0.3%	97.0%	97.5%	+ 0.5%
Days on Market Until Sale	32	41	+ 28.1%	49	41	- 16.3%
Inventory of Homes for Sale	94	51	- 45.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached

