

# Local Market Update – December 2017

A Research Tool Provided by the Charleston Trident Association of REALTORS®



## Charleston County

County: CHS

Single-Family Detached	December			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
<b>Key Metrics</b>						
New Listings	438	<b>454</b>	+ 3.7%	9,036	<b>9,475</b>	+ 4.9%
Closed Sales	557	<b>639</b>	+ 14.7%	6,908	<b>7,024</b>	+ 1.7%
Median Sales Price*	\$340,000	<b>\$372,000</b>	+ 9.4%	\$338,000	<b>\$359,000</b>	+ 6.2%
Average Sales Price*	\$437,665	<b>\$485,823</b>	+ 11.0%	\$441,296	<b>\$476,725</b>	+ 8.0%
Percent of Original List Price Received*	95.7%	<b>95.6%</b>	- 0.1%	96.1%	<b>96.0%</b>	- 0.1%
Days on Market Until Sale	68	<b>57</b>	- 16.2%	58	<b>59</b>	+ 1.7%
Inventory of Homes for Sale	2,209	<b>1,865</b>	- 15.6%	--	--	--

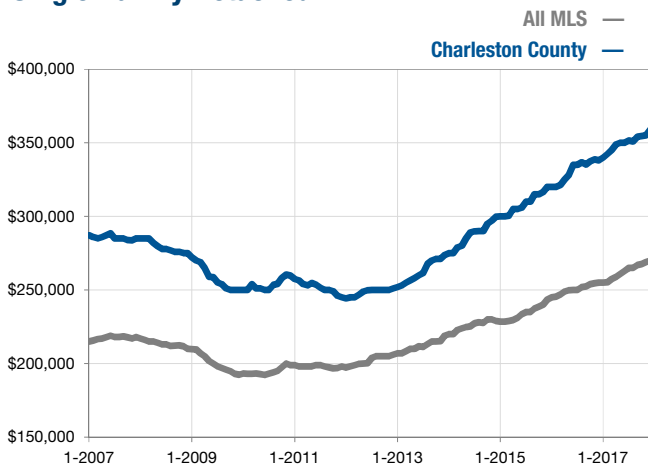
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	December			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
<b>Key Metrics</b>						
New Listings	172	<b>155</b>	- 9.9%	2,927	<b>2,889</b>	- 1.3%
Closed Sales	186	<b>152</b>	- 18.3%	2,255	<b>2,319</b>	+ 2.8%
Median Sales Price*	\$230,258	<b>\$221,500</b>	- 3.8%	\$215,000	<b>\$224,500</b>	+ 4.4%
Average Sales Price*	\$297,328	<b>\$302,969</b>	+ 1.9%	\$298,649	<b>\$304,387</b>	+ 1.9%
Percent of Original List Price Received*	97.0%	<b>96.8%</b>	- 0.2%	96.2%	<b>96.3%</b>	+ 0.1%
Days on Market Until Sale	57	<b>47</b>	- 17.5%	60	<b>59</b>	- 1.7%
Inventory of Homes for Sale	700	<b>599</b>	- 14.4%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Historical Median Sales Price Rolling 12-Month Calculation

#### Single-Family Detached



#### Townhouse-Condo Attached

