

# Local Market Update – December 2017

A Research Tool Provided by the Charleston Trident Association of REALTORS®



## Johns Island

Area 23

### Single-Family Detached

Key Metrics	December			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	45	<b>55</b>	+ 22.2%	728	<b>1,040</b>	+ 42.9%
Closed Sales	54	<b>70</b>	+ 29.6%	570	<b>656</b>	+ 15.1%
Median Sales Price*	\$282,016	<b>\$337,770</b>	+ 19.8%	\$287,245	<b>\$311,604</b>	+ 8.5%
Average Sales Price*	\$323,048	<b>\$353,081</b>	+ 9.3%	\$329,446	<b>\$356,691</b>	+ 8.3%
Percent of Original List Price Received*	97.0%	<b>99.6%</b>	+ 2.7%	98.4%	<b>98.8%</b>	+ 0.4%
Days on Market Until Sale	65	<b>40</b>	- 38.5%	50	<b>46</b>	- 8.0%
Inventory of Homes for Sale	224	<b>217</b>	- 3.1%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

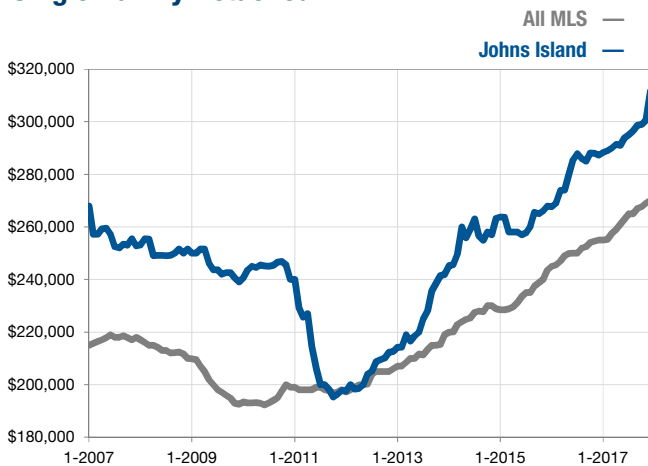
### Townhouse-Condo Attached

Key Metrics	December			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	8	<b>6</b>	- 25.0%	101	<b>106</b>	+ 5.0%
Closed Sales	8	<b>4</b>	- 50.0%	74	<b>96</b>	+ 29.7%
Median Sales Price*	\$211,500	<b>\$175,250</b>	- 17.1%	\$210,000	<b>\$210,375</b>	+ 0.2%
Average Sales Price*	\$203,625	<b>\$180,438</b>	- 11.4%	\$202,091	<b>\$198,379</b>	- 1.8%
Percent of Original List Price Received*	98.3%	<b>99.6%</b>	+ 1.3%	97.3%	<b>96.8%</b>	- 0.5%
Days on Market Until Sale	62	<b>15</b>	- 75.8%	49	<b>55</b>	+ 12.2%
Inventory of Homes for Sale	22	<b>16</b>	- 27.3%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Historical Median Sales Price Rolling 12-Month Calculation

#### Single-Family Detached



#### Townhouse-Condo Attached

