

# Local Market Update – December 2017

A Research Tool Provided by the Charleston Trident Association of REALTORS®



## Wando / Cainhoj Area

Area 78

### Single-Family Detached

Key Metrics	December			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	10	14	+ 40.0%	249	279	+ 12.0%
Closed Sales	13	16	+ 23.1%	179	179	0.0%
Median Sales Price*	\$323,000	<b>\$423,250</b>	+ 31.0%	\$320,000	<b>\$355,000</b>	+ 10.9%
Average Sales Price*	\$345,173	<b>\$441,958</b>	+ 28.0%	\$429,735	<b>\$442,614</b>	+ 3.0%
Percent of Original List Price Received*	93.1%	<b>98.4%</b>	+ 5.7%	95.6%	<b>96.7%</b>	+ 1.2%
Days on Market Until Sale	99	31	- 68.7%	57	57	0.0%
Inventory of Homes for Sale	57	87	+ 52.6%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

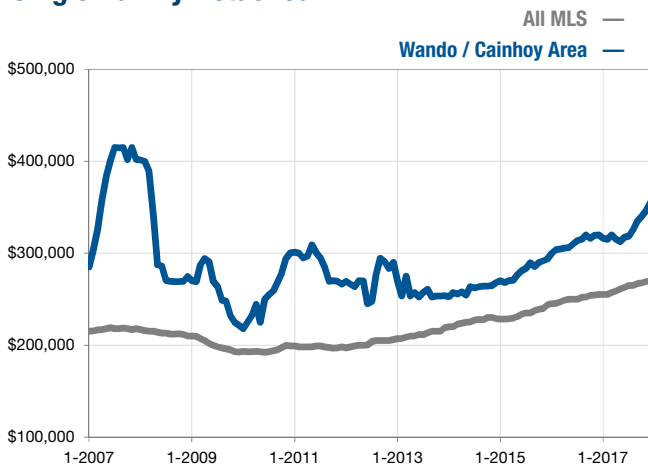
### Townhouse-Condo Attached

Key Metrics	December			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	3	5	+ 66.7%	69	106	+ 53.6%
Closed Sales	6	8	+ 33.3%	64	80	+ 25.0%
Median Sales Price*	\$191,000	<b>\$187,500</b>	- 1.8%	\$169,450	<b>\$183,750</b>	+ 8.4%
Average Sales Price*	\$194,917	<b>\$192,043</b>	- 1.5%	\$174,978	<b>\$186,288</b>	+ 6.5%
Percent of Original List Price Received*	98.1%	<b>95.3%</b>	- 2.9%	97.9%	<b>97.0%</b>	- 0.9%
Days on Market Until Sale	25	47	+ 88.0%	27	31	+ 14.8%
Inventory of Homes for Sale	4	13	+ 225.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Historical Median Sales Price Rolling 12-Month Calculation

#### Single-Family Detached



#### Townhouse-Condo Attached

